

PLAY: Roll With the Market

₫20 min



SUMMARY

Students simulate making investment decisions over 10 rounds. For each round, the outcome hinges on a dice roll.

MATERIALS & PREP

- Worksheet (<u>English</u>)(<u>Spanish</u>)
- Game Slides (<u>English</u>)(<u>Spanish</u>)
- Three dice

WHY IT'S FUN

Fun simulation that plays with the feelings of winning, losing, and missing out

ADDITIONAL RESOURCE

Teacher Tip Video

Part I: Set Up the Game

- A. **Print** one copy of the *Worksheet* per student.
- B. **Preview the** *Game Slides* and make any adjustments you want, like adding or deleting the optional slides. To edit, click "File" then "Make a Copy".
 - **Teacher Tip:** Try to highlight some of these common cognitive biases and emotions if they come up:
 - > Loss Aversion: Students feel the impact of losses more than the impact of wins
 - > Recency Effect: Students feel like they're "on a streak" even though each dice roll is independent.
 - ➤ **Expert Opinion:** Students are overly swayed by the advice of "experts" (especially in Round 5), although the future outcomes of dice rolls is still unknown
 - > Overconfidence: Students try to time the market by jumping in and out.
 - > Regret: Students feel regret if they decide to be out, but the market went up
 - ➤ Excessive Risk-Taking: Students who are behind may feel tempted to make riskier choices to catch up (especially in Round 7)

Part II: Play the Game

A. Have students pair up for accountability

- B. **Distribute** one copy of the *Worksheet* to each student.
- C. **Project** the Game Slides.
- D. **Explain the game** using the introductory slides:
 - a. Each student starts with a fictional balance of \$100
 - b. The game will have 10 rounds
 - c. The player with the highest balance at the end WINS!
- E. To start each round, students
 - a. **Decide** if they are IN or OUT for the round
 - b. Write their decisions on their Worksheet
 - c. **Verify** a classmate completed their *Worksheet* (to avoid cheating)
- F. To finish each round,
 - a. **Teacher rolls one dice** to determine if the market went UP or DOWN. A 1 or 2 on the die means the market went down. A 3, 4, 5 or 6 means the market went up.
 - b. **Students write** the outcome on their *Worksheet*
 - c. **Teacher rolls** three six-sided dice and adds the numbers together.

Example:

- Dice roll: **2, 5, and 3**
- Total: 2 + 5 + 3 = 10
- The market goes up by 10 points.
- a. **Students write** the total on their *Worksheet*
- b. Students calculate and write their ending balance on their Worksheet.
 - i. If IN: Add or subtract the total market change from their starting balance.
 - ii. If OUT: Add 1 to their starting balance
- G. **Repeat** steps E and F for each round to complete 10 total rounds.
 - **Teacher Tip:** To increase excitement about the game...
 - Choose a student to roll the dice for each round
 - > After Round #5, ask the leader(s) to describe their strategies (Slide 9)
 - ➤ Before Round #7, tell students the next round will be worth 2x what appears on the 3 Dice Roll. This gives those who are behind a chance to catch up (Slide 10). This reinforces the concept of loss aversion.

Part III: Reflect

- A. **Students answer** the reflection questions in Part III of their *Worksheet*.
- B. Facilitate discussion to make connections to investing and cognitive biases