

Bank Your Future



This presentation is based on part of FDIC MoneySmart and NextGen Personal Finance



What does money mean to you?



What we'll accomplish...

In this lesson, you'll:

- Create a budget and plan how to save & spend money.
- Learn how to read an earnings statement & see what is getting deducted from your paycheck.
- Figure out what it will cost to live independently & how to manage that responsibility.
- Understand what it will cost for more education & ways you could pay for it.
- Learn how earning interest & using different ways to save can help your money grow.



What is a Budget?

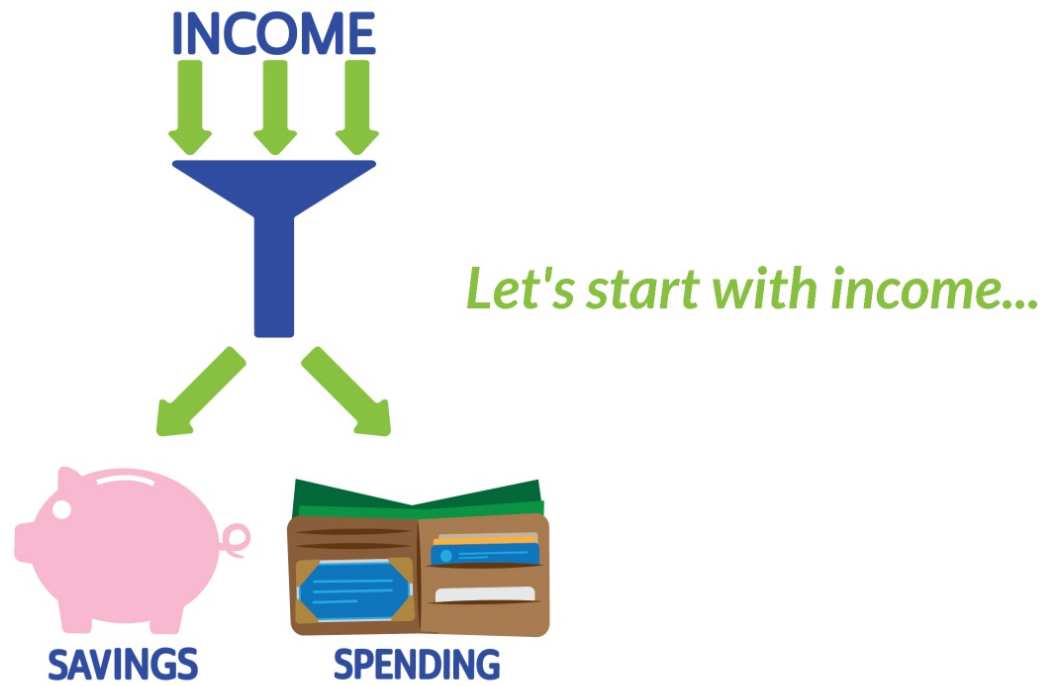


What is a Budget?



- It's a record of your income, expenses & savings.
- It's a plan for how to spend and save your money.
- It's a good idea to have one in place, no matter how much you make.

Budget Components



**Have you ever taken a close
look at an
earnings statement?**



What comes out of your paycheck before it gets to you?

COMPANY INFORMATION				Earnings Statement			
By Far Best Burgers				SOCIAL SECURITY		EMPLOYEE ID	
Jenny Jones				XXX-XX-1020			
				START DATE	END DATE	CHECK DATE	
				12/12/2021	12/26/2021	12/29/2021	
EARNINGS	RATE	HOURS	CURRENT	YEAR TO DATE	DEDUCTIONS	CURRENT	YEAR TO DATE
Regular Earnings	9.16	30.00	274.80	6870.00	Federal Tax	27.48	687.00
					Soc Sec/OASDI	17.04	426.00
					Medicare	3.98	99.50
					State Tax	10.99	274.75
			GROSS PAY	274.80	6870.00	DEDUCTIONS	59.49
							1487.25
CHECK NUMBER #1705		NET PAY \$215.31			YTD NET PAY		\$5382.75

What comes out of your paycheck before it gets to you?

COMPANY INFORMATION				Earnings Statement			
By Far Best Burgers				SOCIAL SECURITY		EMPLOYEE ID	
EMPLOYEE INFORMATION				XXX-XX-1020			
Jenny Jones				START DATE	END DATE	CHECK DATE	
				12/12/2021	12/26/2021	12/29/2021	
EARNINGS	RATE	HOURS	CURRENT	YEAR TO DATE	DEDUCTIONS	CURRENT	YEAR TO DATE
Regular Earnings	9.16	30.00	274.80	6870.00	Federal Tax	27.48	687.00
					Soc Sec/OASDI	17.04	426.00
					Medicare	3.98	99.50
					State Tax	10.99	274.75
			GROSS PAY	274.80	6870.00	DEDUCTIONS	59.49
							1487.25
			NET PAY	\$215.31		YTD NET PAY	\$5382.75
CHECK NUMBER			#1705				

Ranges from 10-37%

Ranges from 0-13% depending on location

Social Security = 6.20%
Medicare = 1.45%

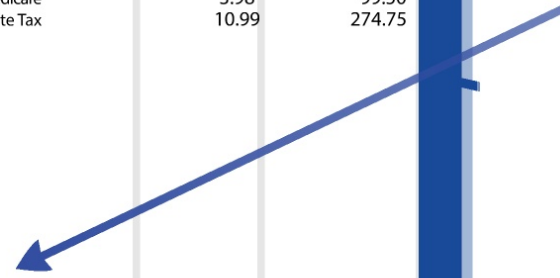
Total = 7.65%

What comes out of your paycheck before it gets to you?

COMPANY INFORMATION				Earnings Statement			
By Far Best Burgers				SOCIAL SECURITY		EMPLOYEE ID	
EMPLOYEE INFORMATION				XXX-XX-1020			
Jenny Jones				START DATE	END DATE	CHECK DATE	
				12/12/2021	12/26/2021	12/29/2021	
EARNINGS	RATE	HOURS	CURRENT	YEAR TO DATE	DEDUCTIONS	CURRENT	YEAR TO DATE
Regular Earnings	9.16	30.00	274.80	6870.00	Federal Tax	27.48	687.00
					Soc Sec/OASDI	17.04	426.00
					Medicare	3.98	99.50
					State Tax	10.99	274.75
			GROSS PAY	274.80	DEDUCTIONS	59.49	1487.25
CHECK NUMBER #1705				NET PAY	\$215.31	YTD NET PAY	\$5382.75



Gross Pay - Deductions
= Net Pay



Out of your paycheck before it g

COMPANY INFORMATION

ers

Earnings Statement

EMPLOYEE INFORMATION

SOCIAL SECURITY

EMPLOYEE ID

XXX-XX-1020

START DATE

END DATE

CHECK DATE

12/12/2021

12/26/2021

12/29/2021

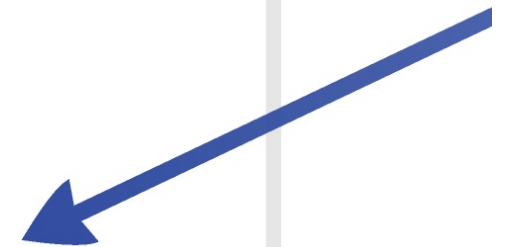
	RATE	HOURS	CURRENT	YEAR TO DATE	DEDUCTIONS	CURRENT	YEAR TO DATE
s	9.16	30.00	274.80	6870.00	Federal Tax	27.48	687.00
					Soc Sec/OASDI	17.04	426.00
					Medicare	3.98	99.50
					State Tax	10.99	274.75

Jenny Jones

XXX-XX-1020

START DATE	END DATE	CH
12/12/2021	12/26/2021	12/29/2021

EARNINGS	RATE	HOURS	CURRENT	YEAR TO DATE	DEDUCTIONS	CURRENT
Regular Earnings	9.16	30.00	274.80	6870.00	Federal Tax Soc Sec/OASDI Medicare State Tax	27.4 17.0 3.9 10.1
			GROSS PAY	274.80	DEDUCTIONS	59.49



Employer Payment Methods

Payment Method	Fees?	Access to funds	Flexibility
Direct Deposit <i>Goes right into your checking or savings account</i>	No	Immediate	Yes <ul style="list-style-type: none"> • ATM • Debit Card • Transfer \$ to savings
Check <i>Receive a payroll check which you can then deposit into your checking or savings account</i>	No	Next day after deposit	Yes <ul style="list-style-type: none"> • ATM • Debit Card • Transfer \$ to savings
Payroll Card <i>Loaded directly onto a payroll card issued by VISA or Mastercard</i>	Yes, fees for: <ul style="list-style-type: none"> • ATM use • Balance inquiries • Maintenance fee for lack of use 	Immediate	Limited <ul style="list-style-type: none"> • ATM (with fees) • Debit card • No \$ transfers to checking or savings

Employer Payment Methods

Payment Method	Fees?	Access to funds	Flexibility
Direct Deposit <i>Goes right into your checking or savings account</i>	No	Immediate	Yes <ul style="list-style-type: none"> • ATM • Debit Card • Transfer \$ to savings
Check <i>Receive a payroll check which you can then deposit into your checking or savings account</i>	No	Next day after deposit	Yes <ul style="list-style-type: none"> • ATM • Debit Card • Transfer \$ to savings
Payroll Card <i>Loaded directly onto a payroll card issued by VISA or Mastercard</i>	Yes, fees for: <ul style="list-style-type: none"> • ATM use • Balance inquiries • Maintenance fee for lack of use 	Immediate	Limited <ul style="list-style-type: none"> • ATM (with fees) • Debit card • No \$ transfers to checking or savings



Best way to get paid!

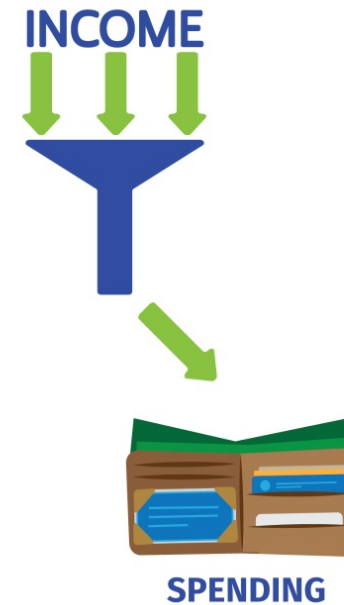


Employer MUST give you another option!

Budget Components

Let's talk expenses...

*What do you spend your money on now?
How much do you spend each week?*

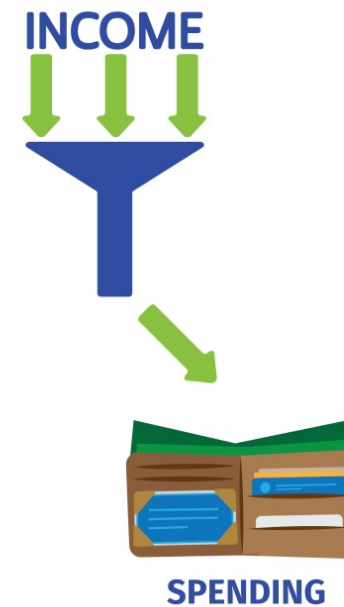


Budget Components

Let's talk expenses...

*What do you spend your money on now?
How much do you spend each week?*

The best way to know is to track your expenses!



Expense tracking worksheet

Day	Food (coffee, fast food, corner store, groceries)	Transportation (gas, bus tickets)	Personal Expenses (cell phone, clothing, personal products, salon services, other)	Fun (movies, sporting events, music, concerts, hobbies)	Totals
<i>Enter the dollar amount you spent each day in each category. Use approximate amounts if you don't have receipts.</i>					
S					
M					
T					
W					
TH					
F					
S					
Total					
<i>Do this for four weeks and you will have an estimate of what you spend on a monthly basis.</i>					

Expense tracking worksheet					
Day	Food (coffee, fast food, corner store, groceries)	Transportation (gas, bus tickets)	Personal Expenses (cell phone, clothing, personal products, salon services, other)	Fun (movies, sporting events, music, concerts, hobbies)	Totals
<i>Enter the dollar amount you spent each day in each category. Use approximate amounts if you don't have receipts.</i>					
S		20 - gas		13 - mini golf	\$33
M	4 - coffee		15 - CVS		\$19
T	12 - tacos				\$12
W				10 - spotify	\$10
TH	5 - snacks		27 - target		\$32
F	7 - pizza	11 - uber			\$18
S	3 - snacks	9 - uber		20 - movie	\$32
Total	\$31	\$40	\$42	\$43	\$156
<i>Do this for four weeks and you will have an estimate of what you spend on a monthly basis.</i>					

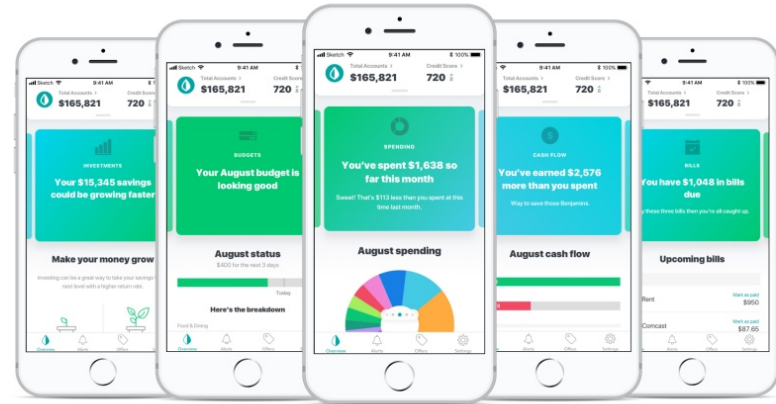
Want another way to track your budget?

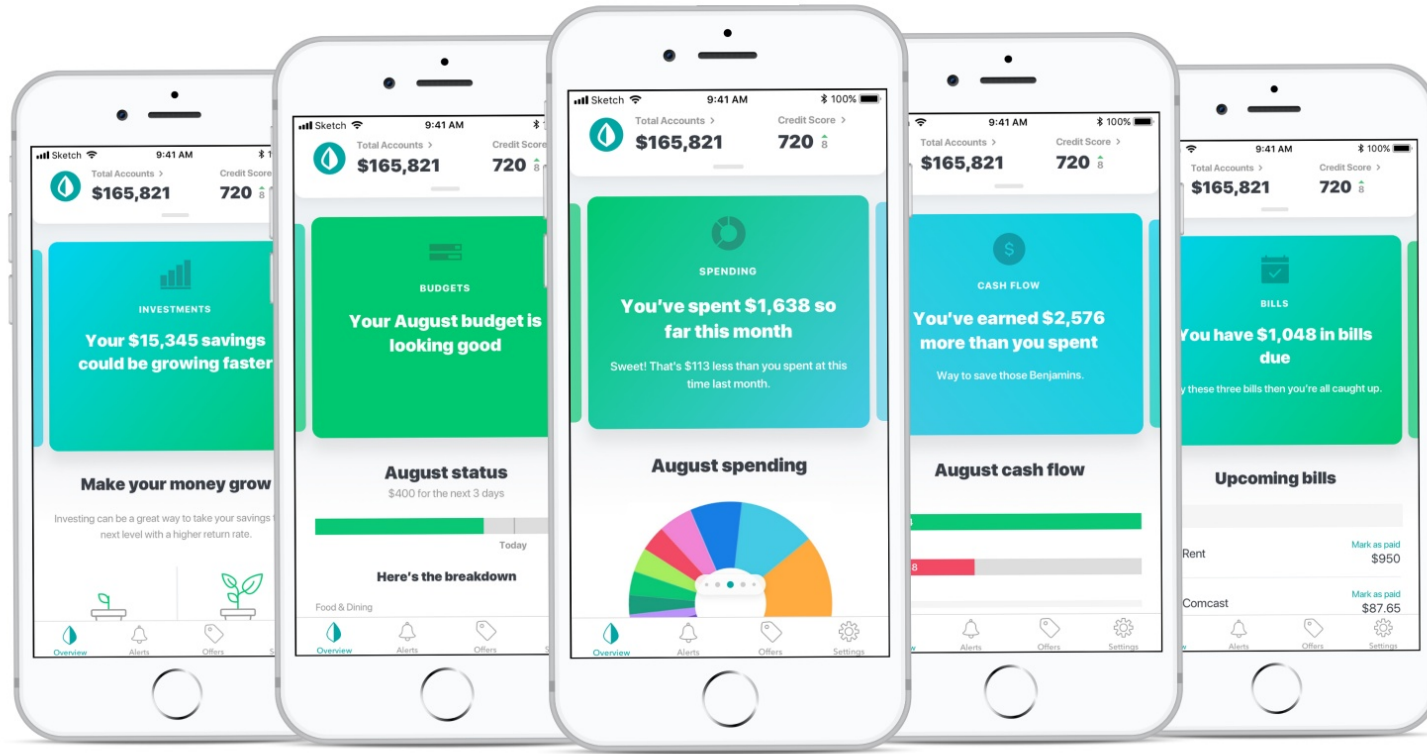


Budgeting apps are another great tool...

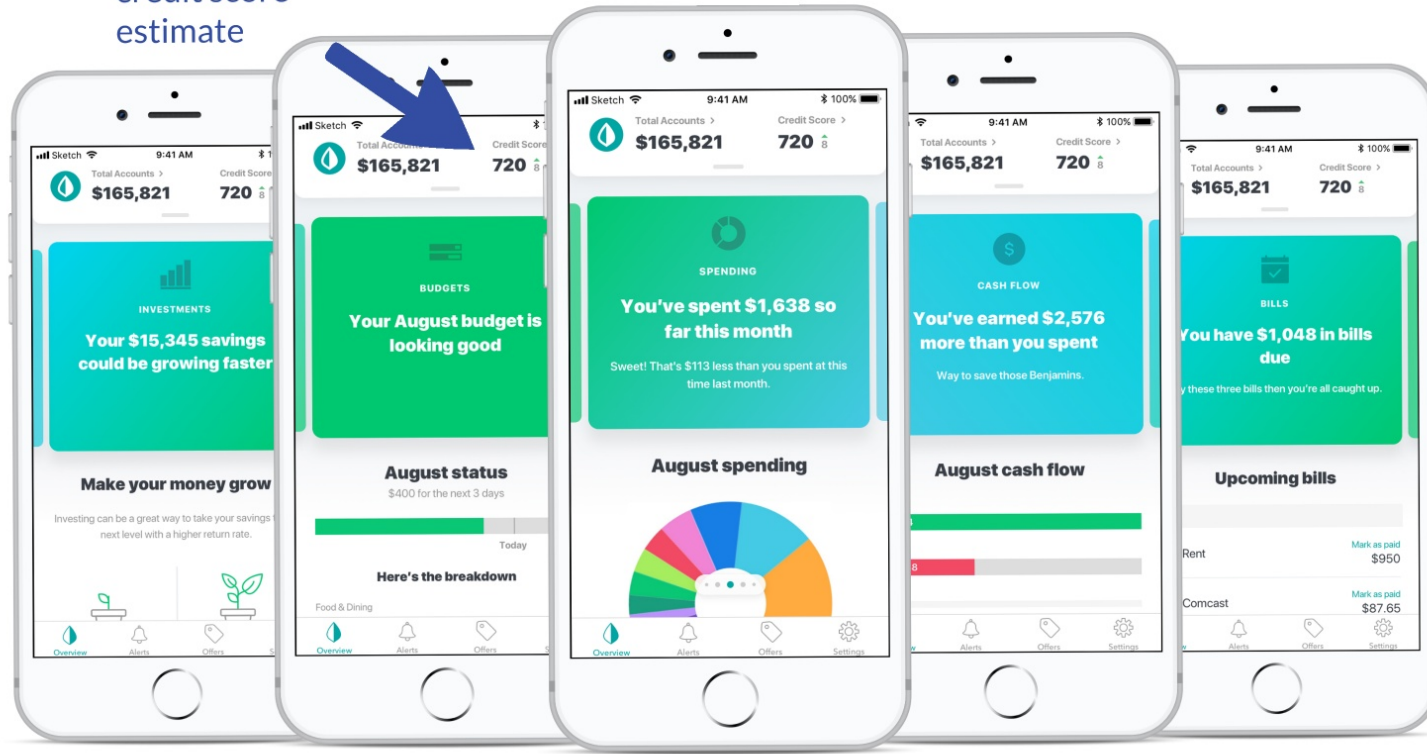
Budgeting Apps

- There are also lots of great budgeting apps that exist and many are free!
- Some connect to your bank account, some help you save goals, and each has different features.
- Do your research to find an app that works for you!



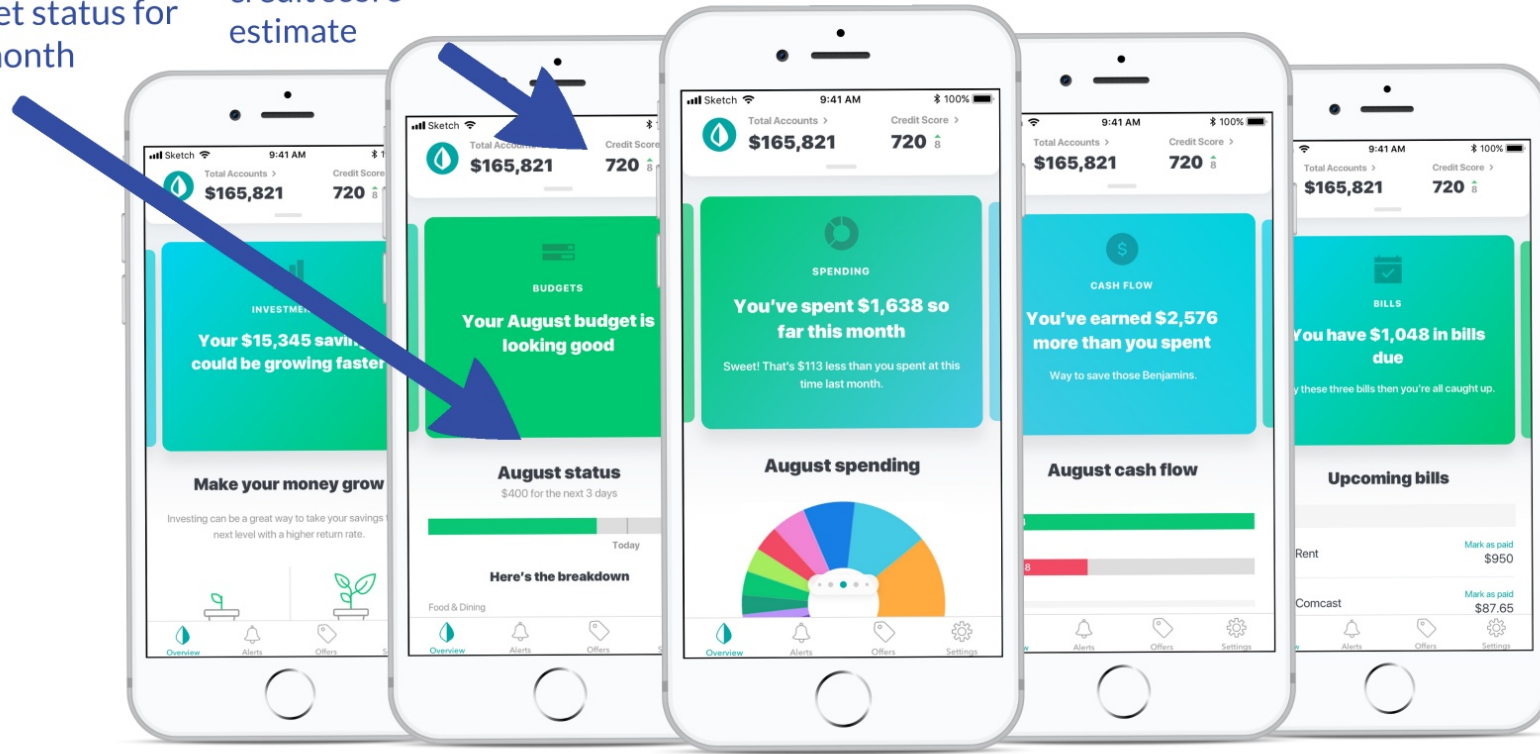


shows you your credit score estimate



shows you your budget status for the month

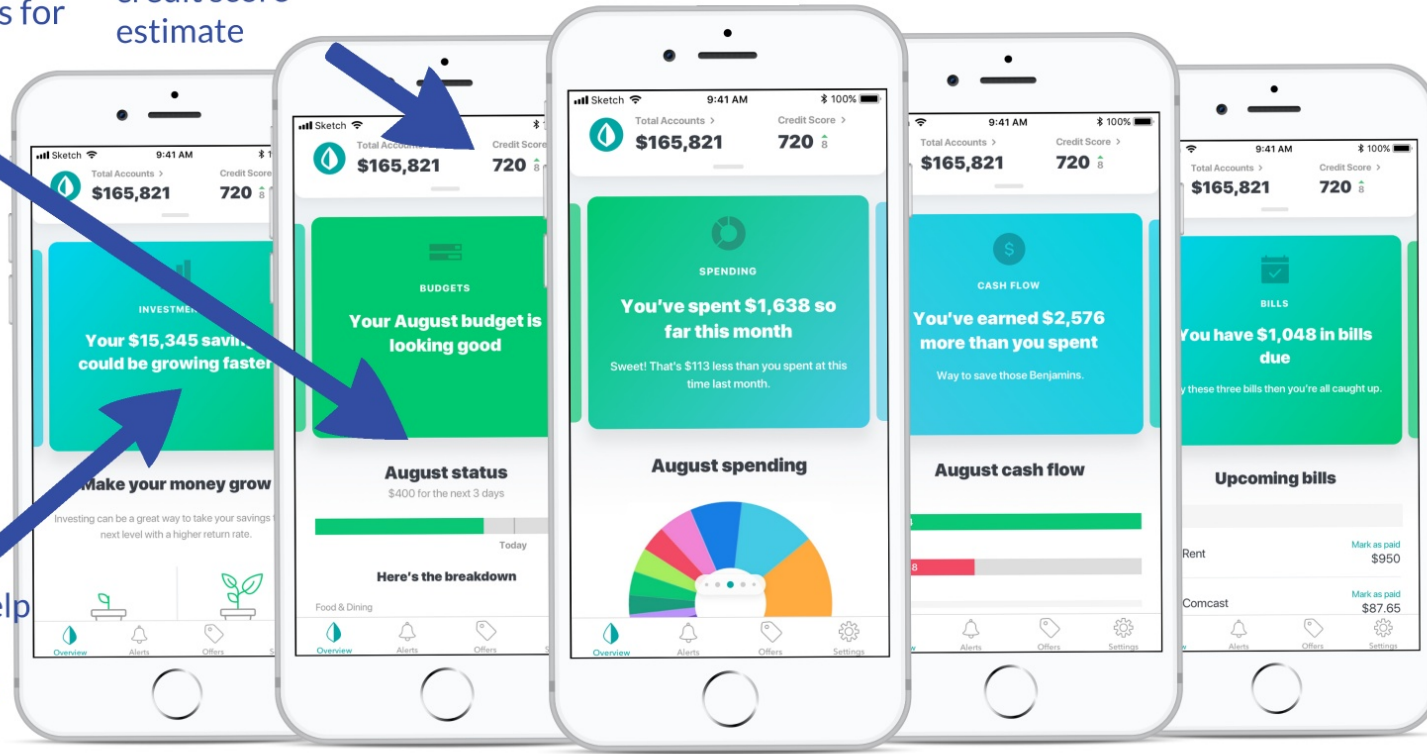
shows you your credit score estimate



shows you your budget status for the month

shows you your credit score estimate

section to help you track investments

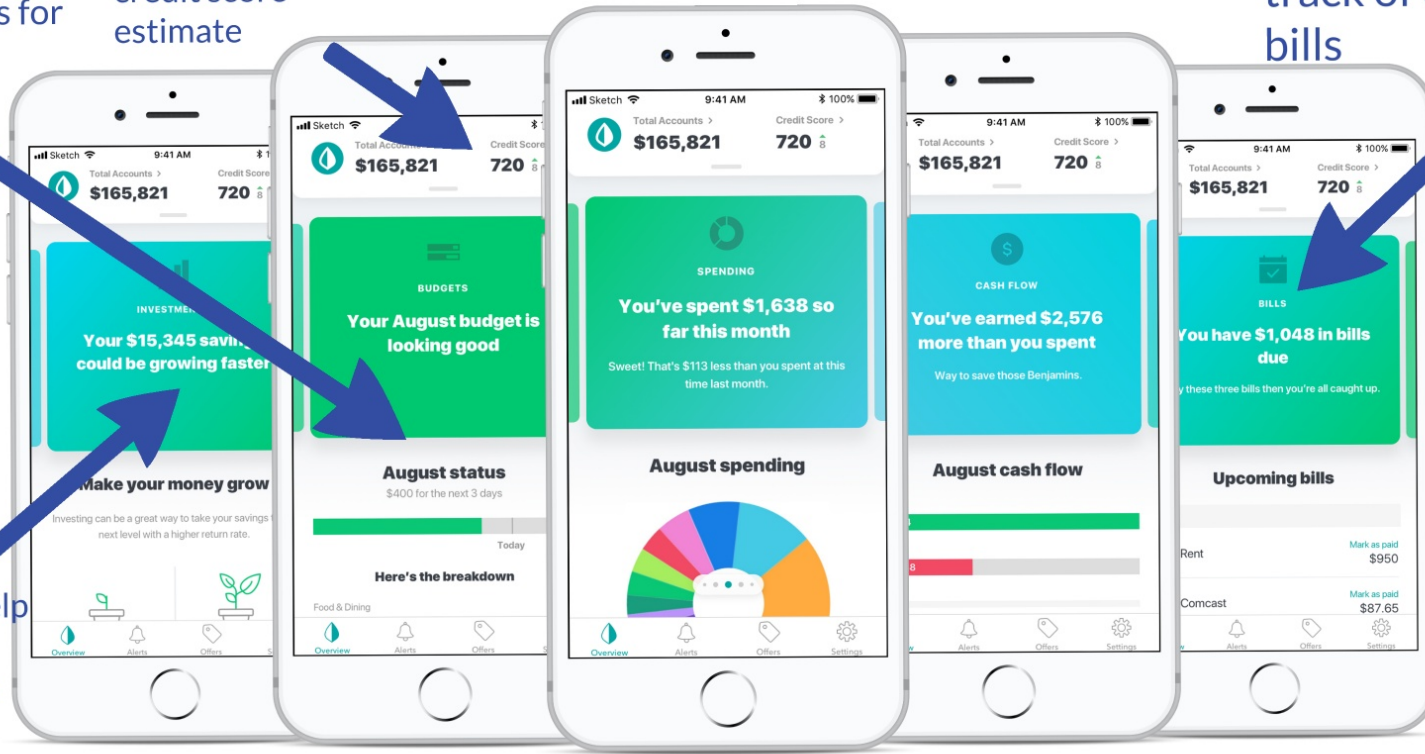


shows you your budget status for the month

shows you your credit score estimate

helps you keep track of upcoming bills

section to help you track investments



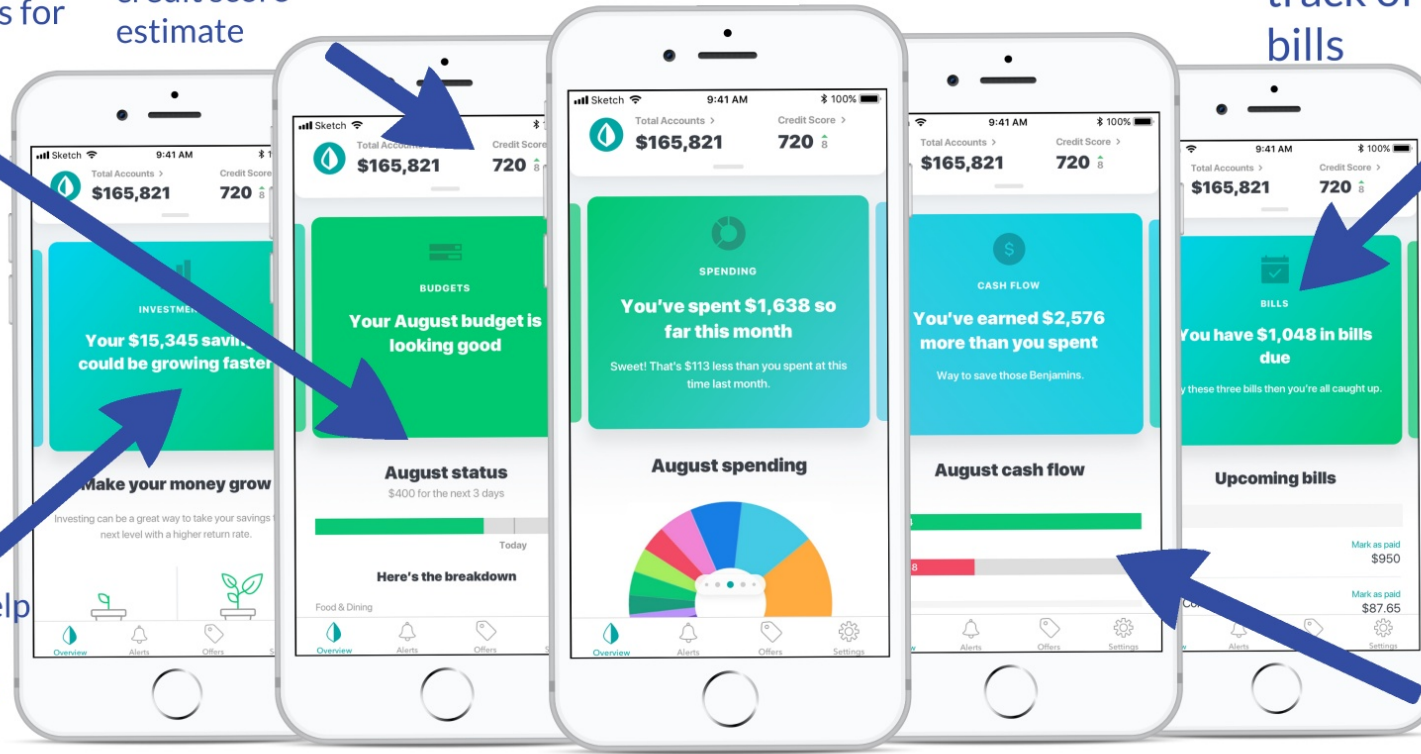
shows you your budget status for the month

shows you your credit score estimate

helps you keep track of upcoming bills

section to help you track investments

You can connect your bank account to help you track purchases



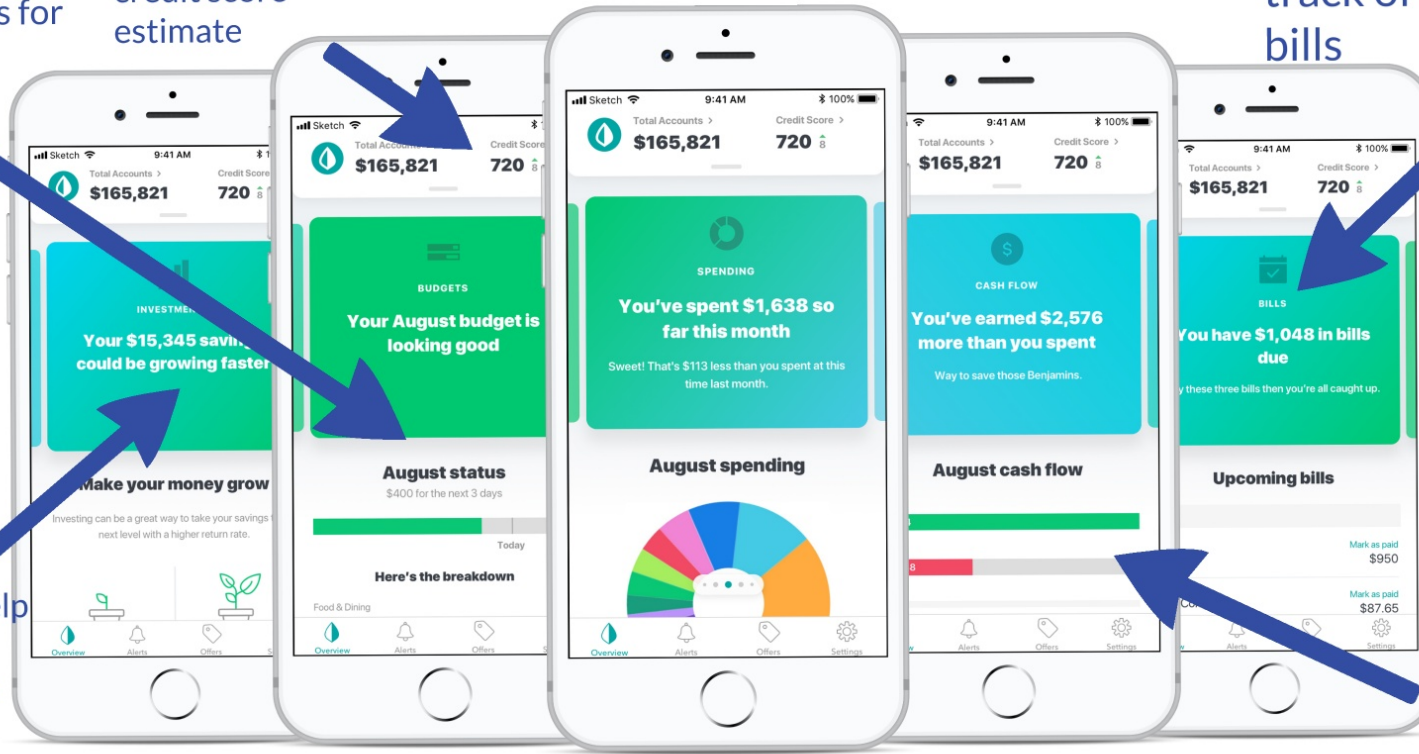
shows you your budget status for the month

shows you your credit score estimate

helps you keep track of upcoming bills

section to help you track investments

You can connect your bank account to help you track purchases



Check out features of a budgeting app that works for you!

Needs vs. Wants



Which of your expenses were needs and which were wants?

*Consider these spending choices.
Are they needs or wants?*

- Fast Food
- Car Insurance
- Backpack
- Nike Air Jordan Shoes
- Cell Phone
- Donations to Charity
- Designer Clothes
- Shoes for Work
- Prescription Eyeglasses
- Manicure
- Uber and Lyft
- Other Examples?





Budget Components



What are you
saving for right
now?

The Basics of Saving

What types of things will you be saving for in the future?

The Basics of Saving

What types of things will you be saving for in the future?

- Education
- Emergency Fund
- Short Term Goals
- Long Term Goals
- Retirement



- Education
- Emergency Fund
- Short Term Goals
- Long Term Goals
- Retirement

- **Education** : college, grad school, etc.
- **Emergency Fund**
- **Short Term Goals**
- **Long Term Goals**
- **Retirement**

- **Education** : college, grad school, etc.
- **Emergency Fund** : medical bills, car repairs
- **Short Term Goals**
- **Long Term Goals**
- **Retirement**

- **Education** : college, grad school, etc.
- **Emergency Fund** : medical bills, car repairs
- **Short Term Goals** : car, vacation, etc.
- **Long Term Goals**
- **Retirement**

- **Education** : college, grad school, etc.
- **Emergency Fund** : medical bills, car repairs
- **Short Term Goals** : car, vacation, etc.
- **Long Term Goals** : house, larger items
- **Retirement**

The Basics of Saving

What types of things will you be saving for in the future?

- Education : college, grad school, etc.
- Emergency Fund : medical bills, car repairs
- Short Term Goals : car, vacation, etc.
- Long Term Goals : house, larger items
- Retirement



The Basics of Saving

What types of things will you be saving for in the future?

- Education : college, grad school, etc.
- Emergency Fund : medical bills, car repairs
- Short Term Goals : car, vacation, etc.
- Long Term Goals : house, larger items
- Retirement



How will you accomplish that?

The Basics of Saving

What types of things will you be saving for in the future?

- Education : college, grad school, etc.
- Emergency Fund : medical bills, car repairs
- Short Term Goals : car, vacation, etc.
- Long Term Goals : house, larger items
- Retirement



How will you accomplish that?



PAY YOURSELF FIRST!

Don't plan to save only what you have left over. Decide how much you need to save and put that aside **before** spending on other expenses.

Now that we understand the components of a budget,
how do we put it all together?



Anatomy of a Budget

Income	Gross Paycheck	\$275 x 2 (2 times a month)	\$550
	Other	Additional Income	\$60
	Taxes		-\$50
		Net Pay	\$560
Expenses	Fixed	Cell Phone	\$40
		Car Payment & Insurance	\$150
		Total Fixed Expenses	\$190
	Variable	Restaurants/Snacks	\$75
		Entertainment	\$60
		Shopping	\$100
		Bus Fare or Gas & Upkeep	\$50
		Other	\$25
		Total Variable Expenses	\$310
		Total Expenses	\$500
Savings	Potential Savings		\$60

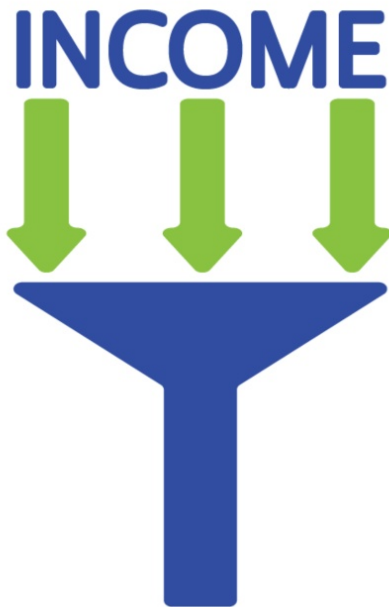
Anatomy of a Budget



Income	Gross Paycheck	\$275 x 2 (2 times a month)	\$550
	Other	Additional Income	\$60
	Taxes		-\$50
			Net Pay \$560
Savings	Potential Savings		\$60
Expenses	Fixed	Cell Phone	\$40
		Car Payment & Insurance	\$150
		Total Fixed Expenses	\$190
	Variable	Restaurants/Snacks	\$75
		Entertainment	\$60
		Shopping	\$100
		Bus Fare or Gas & Upkeep	\$50
		Other	\$25
Total Variable Expenses		\$310	
Total Expenses			\$500

← *Pay yourself first!*

Let's talk a bit more about income.
That's where all budgets start.



What will your income be as a young adult? That will likely depend on what path you choose after high school.

**What are some of the different paths
you can choose after high school?**



What are some of the different paths you can choose after high school?



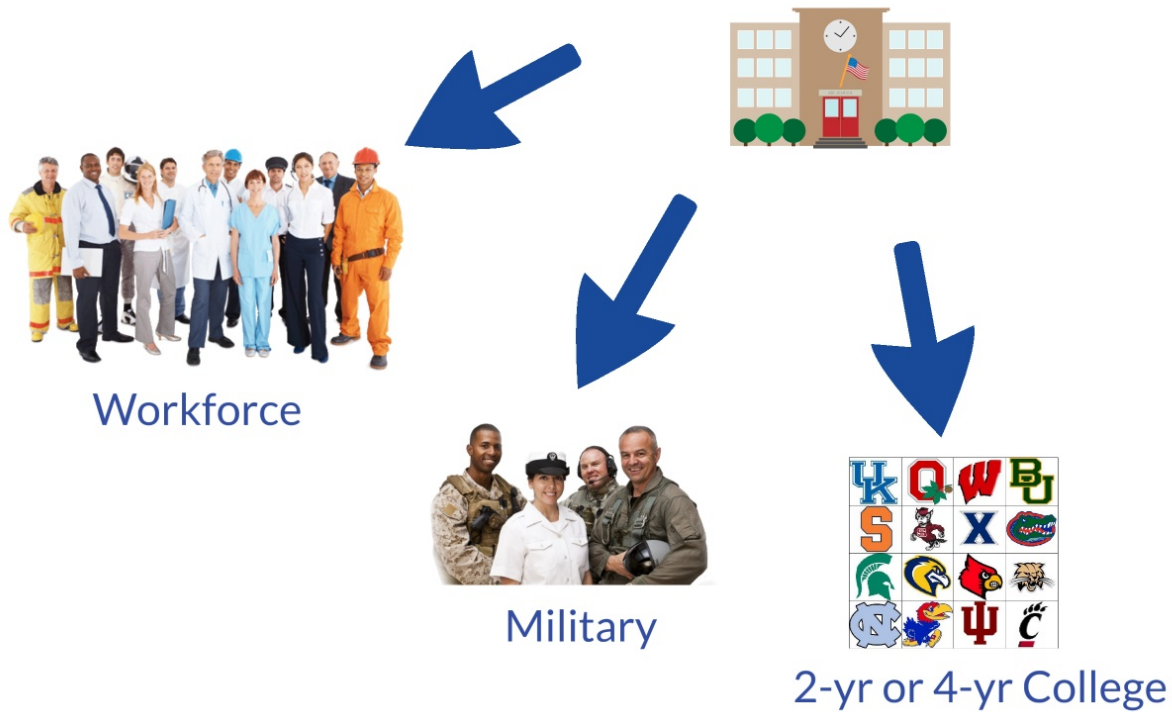
Workforce



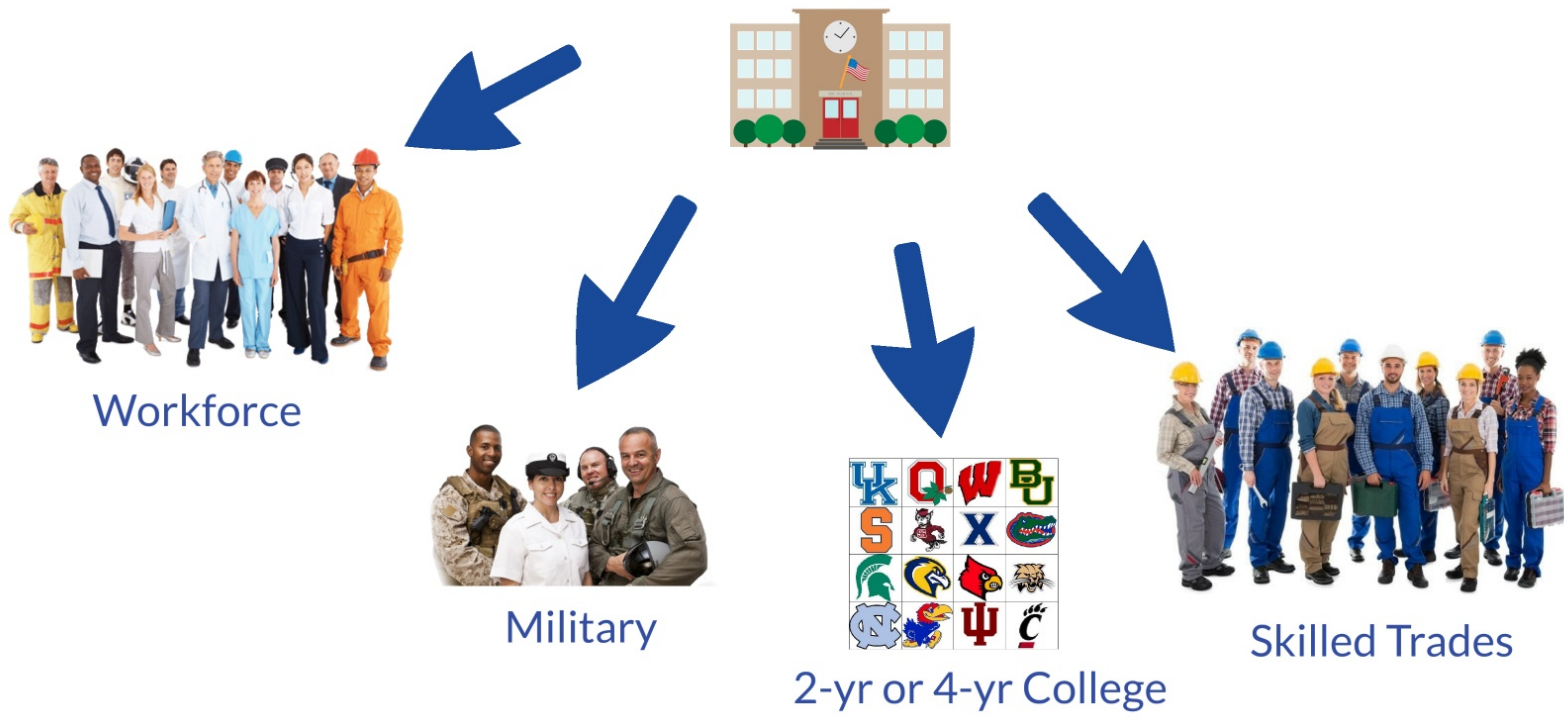
What are some of the different paths you can choose after high school?



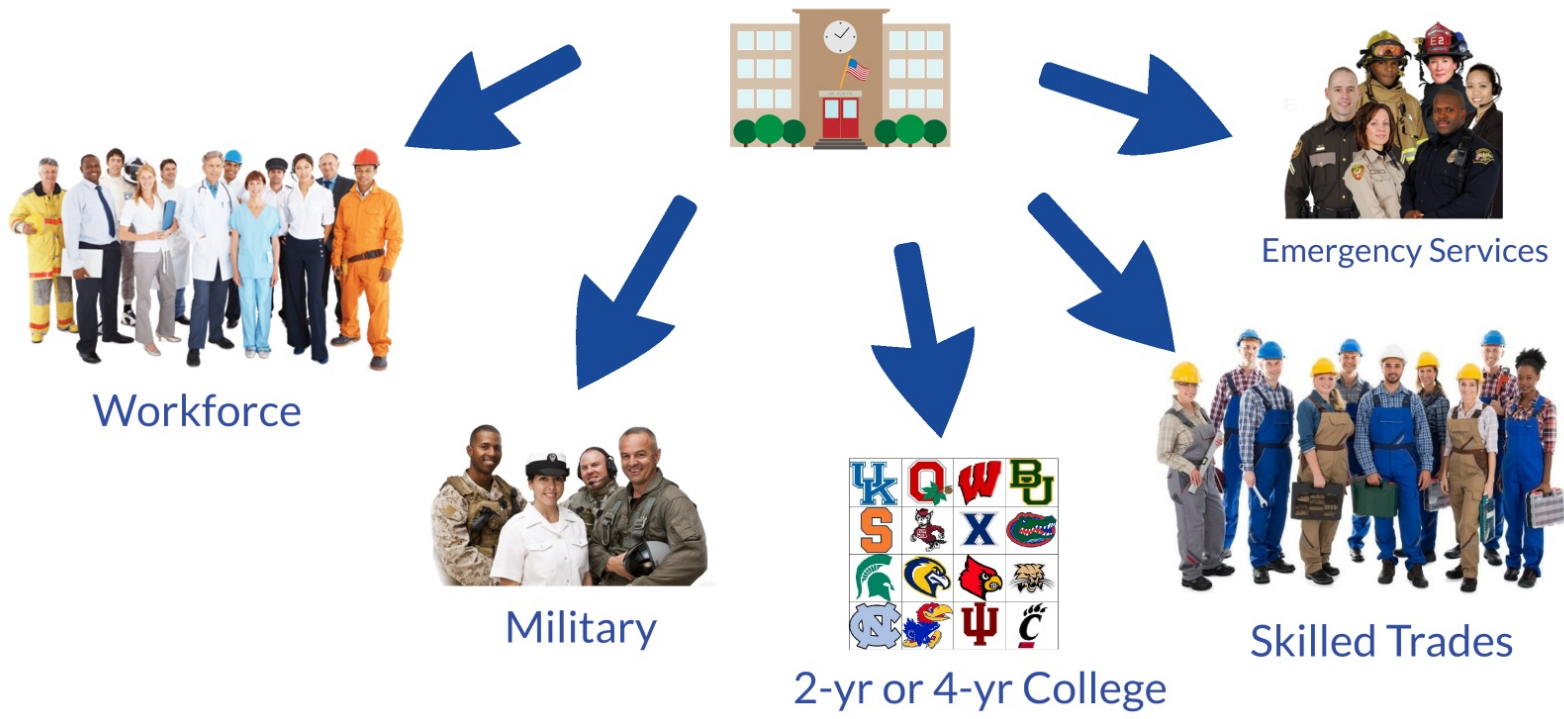
What are some of the different paths you can choose after high school?



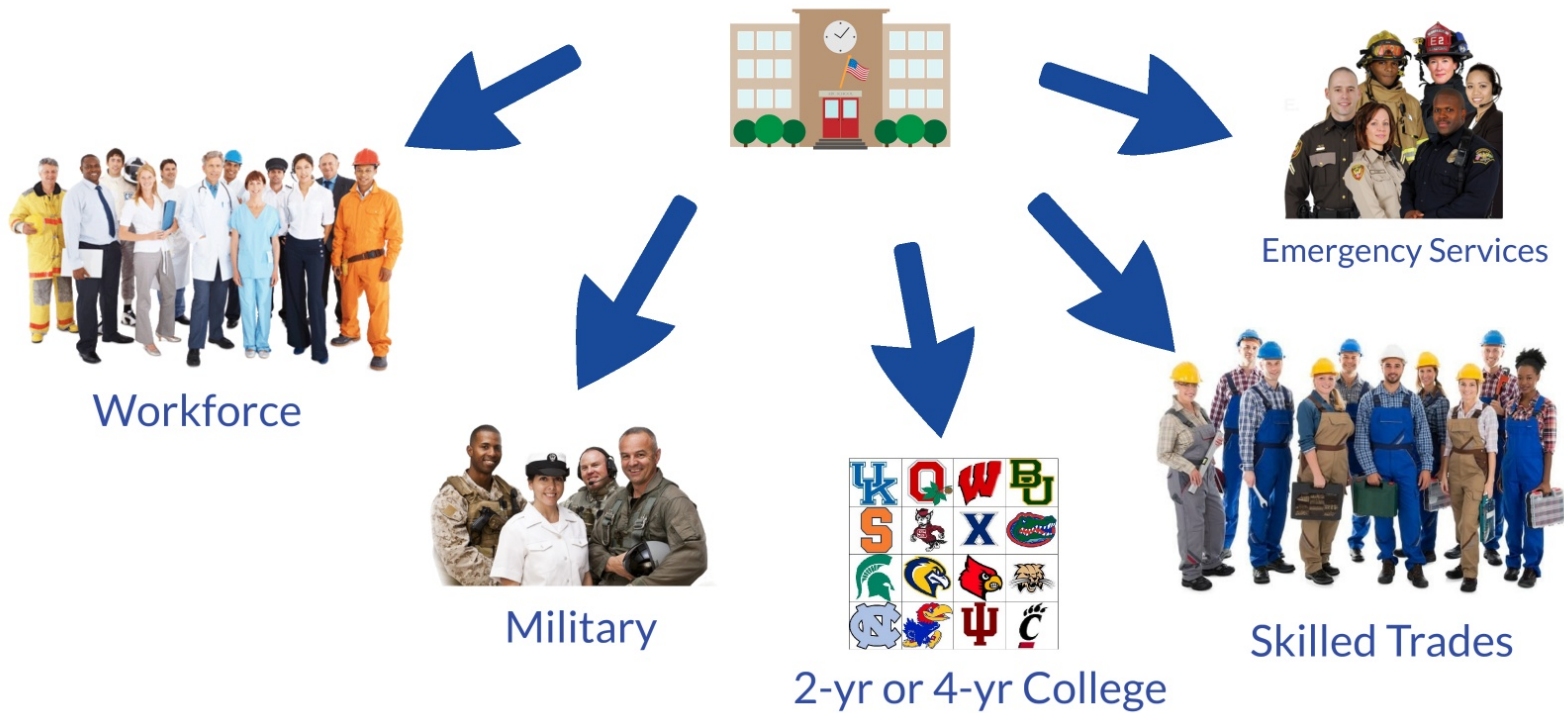
What are some of the different paths you can choose after high school?



What are some of the different paths you can choose after high school?



What are some of the different paths you can choose after high school?



Let's take a look at the average incomes for these paths.

Average Starting Salaries



Path	Average Income
Enter the workforce	?
<i>Food Preparation and Serving-related Occupations</i>	?
<i>Production Occupation</i>	?
<i>Healthcare Support</i>	?
2 Yr Assoc. Degree (Avg)	?
Business and Financial Operations Occupations	?
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	?
<i>Production Occupation</i>	?
<i>Healthcare Support</i>	?
2 Yr Assoc. Degree (Avg)	?
Business and Financial Operations Occupations	?
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	?
<i>Healthcare Support</i>	?
2 Yr Assoc. Degree (Avg)	?
Business and Financial Operations Occupations	?
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	?
2 Yr Assoc. Degree (Avg)	?
Business and Financial Operations Occupations	?
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	?
Business and Financial Operations Occupations	?
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	?
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	?

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	?
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	?
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	\$42,073
<i>Health Professions</i>	?
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	\$42,073
<i>Health Professions</i>	\$53,369
<i>Business</i>	?
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	\$42,073
<i>Health Professions</i>	\$53,369
<i>Business</i>	\$55,572
<i>Engineering</i>	?
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	\$42,073
<i>Health Professions</i>	\$53,369
<i>Business</i>	\$55,572
<i>Engineering</i>	\$72,115
Apprenticeship in the skilled trades	?
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	\$42,073
<i>Health Professions</i>	\$53,369
<i>Business</i>	\$55,572
<i>Engineering</i>	\$72,115
Apprenticeship in the skilled trades	\$56,748
Military - Army	?

Including your cost of living

Average Starting Salaries



Path	Average Income
Enter the workforce	\$26,785
<i>Food Preparation and Serving-related Occupations</i>	\$22,298
<i>Production Occupation</i>	\$26,703
<i>Healthcare Support</i>	\$25,824
2 Yr Assoc. Degree (Avg)	\$37,853
Business and Financial Operations Occupations	\$36,377
Healthcare Support Occupations	\$42,932

Path	Average Income
4 Yr Bach Degree (Avg)	\$56,576
<i>Communications</i>	\$42,073
<i>Health Professions</i>	\$53,369
<i>Business</i>	\$55,572
<i>Engineering</i>	\$72,115
Apprenticeship in the skilled trades	\$56,748
Military - Army	\$45,571

Including your cost of living

What is the annual cost to go to college?

4 Year College	Public, in-state <i>UW-Milwaukee</i>	Private, non-profit <i>Marquette University</i>
Tuition, fees, and books		
Room & Board (on campus)		
Total		
Average NET PRICE (after grants & scholarships)		
2 Year College	Public, in-state <i>MATC</i>	Public, in-state <i>UWM at Waukesha</i>
Tuition, fees, and books		
Room & Board (off campus)		
Total		
Average NET PRICE (after grants & scholarships)		

What is the annual cost to go to college?

4 Year College	Public, in-state <i>UW-Milwaukee</i>	Private, non-profit <i>Marquette University</i>
Tuition, fees, and books	\$10,400	
Room & Board (on campus)	\$14,100	
Total	\$24,500	
Average NET PRICE (after grants & scholarships)	\$14,600	
2 Year College	Public, in-state <i>MATC</i>	Public, in-state <i>UWM at Waukesha</i>
Tuition, fees, and books		
Room & Board (off campus)		
Total		
Average NET PRICE (after grants & scholarships)		

What is the annual cost to go to college?

4 Year College	Public, in-state <i>UW-Milwaukee</i>	Private, non-profit <i>Marquette University</i>
Tuition, fees, and books	\$10,400	\$42,800
Room & Board (on campus)	\$14,100	\$15,300
Total	\$24,500	\$58,100
Average NET PRICE (after grants & scholarships)	\$14,600	\$33,100
2 Year College	Public, in-state <i>MATC</i>	Public, in-state <i>UWM at Waukesha</i>
Tuition, fees, and books		
Room & Board (off campus)		
Total		
Average NET PRICE (after grants & scholarships)		

What is the annual cost to go to college?

4 Year College	Public, in-state <i>UW-Milwaukee</i>	Private, non-profit <i>Marquette University</i>
Tuition, fees, and books	\$10,400	\$42,800
Room & Board (on campus)	\$14,100	\$15,300
Total	\$24,500	\$58,100
Average NET PRICE (after grants & scholarships)	\$14,600	\$33,100
2 Year College	Public, in-state <i>MATC</i>	Public, in-state <i>UWM at Waukesha</i>
Tuition, fees, and books	\$7,000	
Room & Board (off campus)	\$11,200	
Total	\$18,200	
Average NET PRICE (after grants & scholarships)	\$7,200	

What is the annual cost to go to college?

4 Year College	Public, in-state <i>UW-Milwaukee</i>	Private, non-profit <i>Marquette University</i>
Tuition, fees, and books	\$10,400	\$42,800
Room & Board (on campus)	\$14,100	\$15,300
Total	\$24,500	\$58,100
Average NET PRICE (after grants & scholarships)	\$14,600	\$33,100
2 Year College	Public, in-state <i>MATC</i>	Public, in-state <i>UWM at Waukesha</i>
Tuition, fees, and books	\$7,000	\$5,964
Room & Board (off campus)	\$11,200	n/a
Total	\$18,200	\$5,964
Average NET PRICE (after grants & scholarships)	\$7,200	

**If you decide to go to college, where
does the money come from?**

If you decide to go to college, where does the money come from?

- ✓ Your own savings
- ✓ Gifts from others (friends or family)
- ✓ Part-time work & work study
- ✓ Financial aid & loans
- ✓ Scholarships & grants

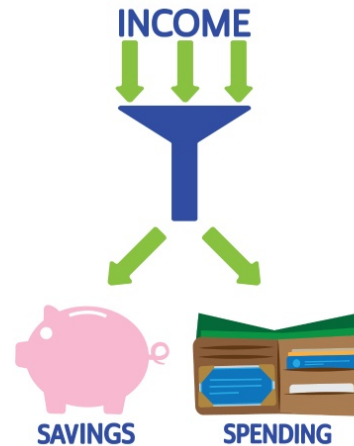
If you decide to go to college, where does the money come from?

- ✓ Your own savings
- ✓ Gifts from others (friends or family)
- ✓ Part-time work & work study
- ✓ Financial aid & loans (FAFSA) 
- ✓ Scholarships & grants *End Part 1*

Start Part 2

Next Up: Saving & Spending

*Let's fast forward to age 22.
How will you save and spend your income?*



The cost of living...

*How much does it cost to live on your own
for a month?*



The cost of living...

*How much does it cost to live on your own
for a month?*

Average monthly spending
for one person is
\$2,250 - \$2,750.

*That equates to an annual NET salary of \$27,000-
\$33,000.*

The cost of living...

What types of expenses will you have once on your own?

The cost of living...

What types of expenses will you have once on your own?



The cost of living...

What types of expenses will you have once on your own?





Budgeting Activity

How will you save & spend your income?

Building Your Budget at Age 22

The first step in creating financial success is to create a budget.
It's a simple process where you take your income and map out how you will SAVE it and SPEND it.

STEP ONE: INCOME

What's your monthly net pay?

Annual Income Your career is off to a great start. You make \$36,000 per year.	Monthly Income That's \$3,000 gross pay each month. You pay \$700 in taxes, so net pay =	Net Pay <div style="border: 1px solid black; padding: 5px; text-align: center;">\$2300</div>
--	--	--

STEP 2: SAVING

What future needs and wants do you want to save for? Review the table below for ideas.

Saving Goals Categories <input type="text" value="Emergency fund"/> <input type="text" value="New car in a few years"/> <input type="text" value="New furniture"/> <input type="text" value="Down payment for a house in ten years"/>	Suggested Amount to Save <input type="text" value="\$150/mo gets you \$1800 in 12 months"/> <input type="text" value="\$100/mo. for 3 years gets you \$3600"/> <input type="text" value="\$50/mo. gets you \$600 in 12 months"/> <input type="text" value="\$150/mo. gets you \$18,000 in 10 years"/>
--	--

In the table below, write down the goals you want to save for and how much you will save each month.

My Saving Goals <input type="text"/> <input type="text"/>	Amount I Will Save (minimum of \$150 in total) \$ <input type="text"/> \$ <input type="text"/>
Monthly Savings Goal Total \$ <input type="text"/>	

STEP 3: SPENDING

How will I spend what's left after saving for my financial goals?

The table below lists the primary budget categories you need to plan for. *The middle column details what the average person spends per month in this category.* It is based off of the average spending of an individual under age 25 with an annual salary between \$30,000 and \$39,999, before taxes. Use it as a guide to set your amount, but note that the total average spending is more than your net pay.

Spending Categories	Average Spending for 1 Person	My Spending Plan
Food	\$445	\$ <input type="text"/>
Housing	\$1074	\$ <input type="text"/>
Transportation	\$621	\$ <input type="text"/>
Health Care	\$200	\$ <input type="text" value="200"/>
Entertainment	\$125	\$ <input type="text"/>
Personal Care Products and Services	\$40	\$ <input type="text"/>
Miscellaneous	\$60	\$ <input type="text"/>
Charitable Donations	\$35	\$ <input type="text"/>
TOTAL	\$2600	\$ <input type="text"/>

Step 4: BALANCING YOUR BUDGET

Do you have a surplus or a deficit? Ideally, you want a balanced budget where the answer is \$0!

Net Pay \$2300	Saving Total \$ <input type="text"/>	Spending Total \$ <input type="text"/>	Surplus or Deficit? \$ <input type="text"/>
--------------------------	--	--	---

How did you handle your surplus or deficit?

Why is it important to set savings goals?

How can you apply budgeting today as a high school student?

Building Your Budget at Age 22

*The first step in creating financial success is to create a budget.
It's a simple process where you take your income and map out how you will
SAVE it and SPEND it.*

STEP ONE: INCOME

What's your monthly net pay?

Annual Income

Your career is off to a great start. You make \$36,000 per year.

Monthly Income

That's \$3,000 gross pay each month. You pay \$700 in taxes, so net pay =

Net Pay

\$2300

STEP 2: SAVING

What future needs and wants do you want to save for? Review the table below for ideas.

Your career is on to a great start. You make \$36,000 per year.

That's \$3,000 gross pay each month. You pay \$700 in taxes, so net pay =

\$2300

STEP 2: SAVING

What future needs and wants do you want to save for? Review the table below for ideas.

Saving Goals Categories

Emergency fund

New car in a few years

New furniture

Down payment for a house in ten years

Suggested Amount to Save

\$150/mo gets you \$1800 in 12 months

\$100/mo. for 3 years gets you \$3600

\$50/mo. gets you \$600 in 12 months

\$150/mo. gets you \$18,000 in 10 years

In the table below, write down the goals you want to save for and how much you will save each month.

My Saving Goals

Amount I Will Save (minimum of \$150 in total)

\$

\$

Monthly Savings Goal Total

\$

Spending Categories

Food

Housing

Transportation

Health Care

Entertainment

Personal Care Products
and Services

Miscellaneous

Charitable Donations

TOTAL

Step 4: BALANCING YOUR BU

Do you have a surplus or a def

Net Pay

\$2300

How did you handle your s

Why is it important to set s

How can you apply budgeti

udget.
how you will

Net Pay

\$2300

Amount to Save

in 12 months

that costs you \$3600

in 12 months

\$3000 in 10 years

Save \$300 each month.

Save

STEP 3: SPENDING

How will I spend what's left after saving for my financial goals?

The table below lists the primary budget categories you need to plan for. **The middle column details what the average person spends per month in this category.** It is based off of the average spending of an individual under age 25 with an annual salary between \$30,000 and \$39,999, before taxes. Use it as a guide to set your amount, but note that the total average spending is more than your net pay.

Spending Categories	Average Spending for 1 Person	My Spending Plan
Food	\$445	\$
Housing	\$1074	\$
Transportation	\$621	\$
Health Care	\$200	\$200
Entertainment	\$125	\$
Personal Care Products and Services	\$40	\$
Miscellaneous	\$60	\$
Charitable Donations	\$35	\$
TOTAL	\$2600	\$

Step 4: BALANCING YOUR BUDGET

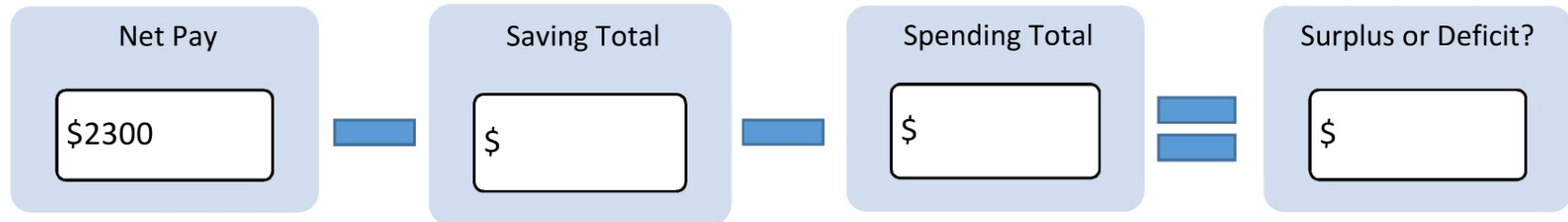
TOTAL

\$2600

\$

Step 4: BALANCING YOUR BUDGET

Do you have a surplus or a deficit? Ideally, you want a balanced budget where the answer is \$0!



How did you handle your surplus or deficit?

Why is it important to set savings goals?

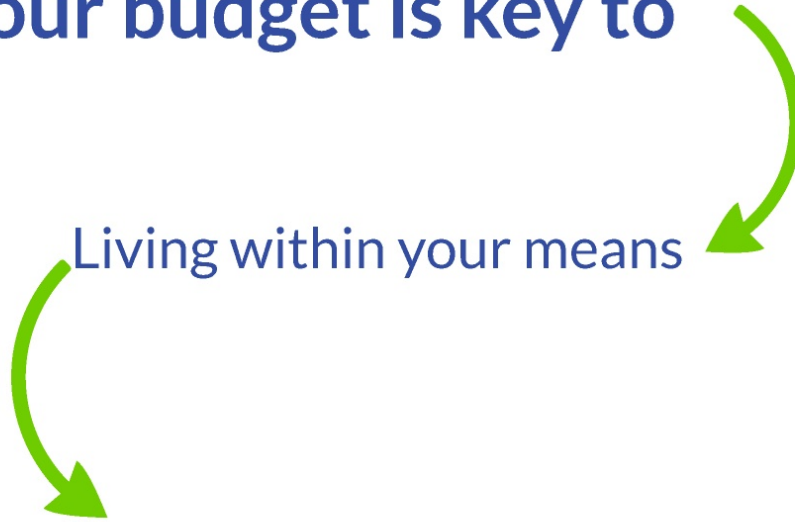
How can you apply budgeting today as a high school student?

**Actively monitoring and revising
your budget is key to**



**Actively monitoring and revising
your budget is key to**

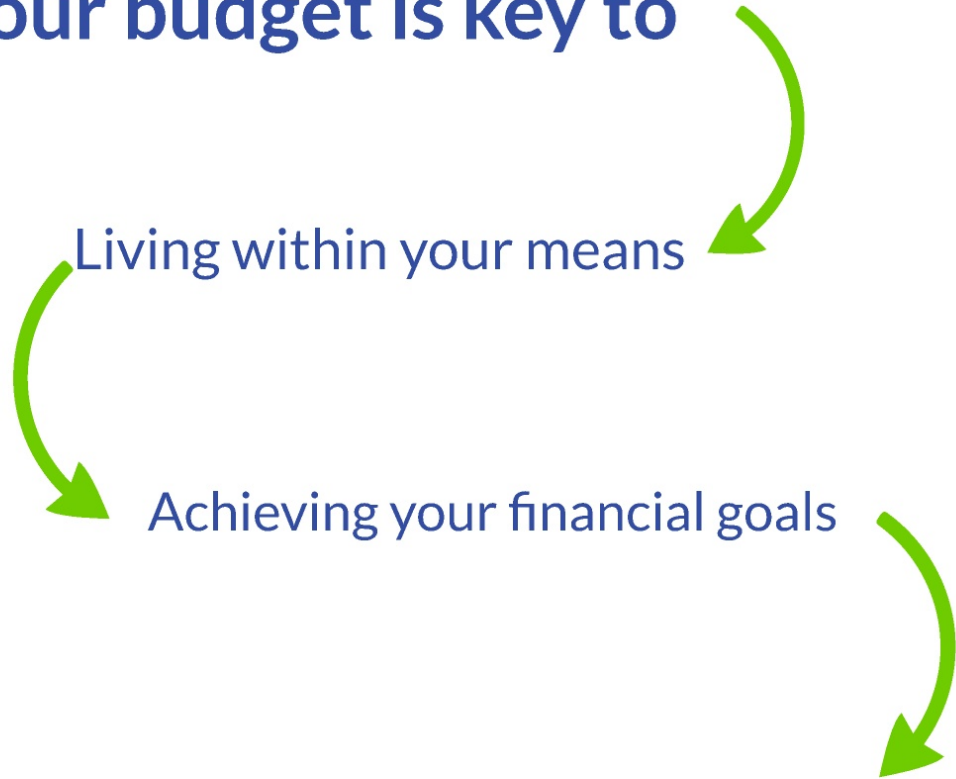
Living within your means



**Actively monitoring and revising
your budget is key to**

Living within your means

Achieving your financial goals



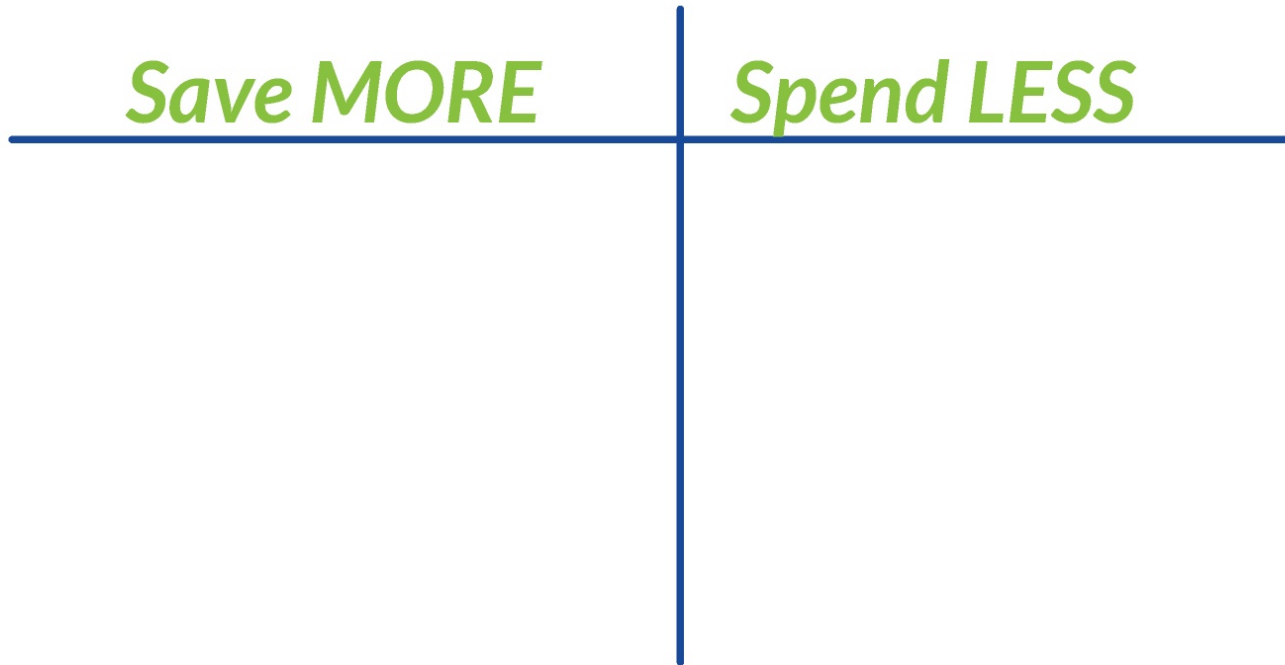
**Actively monitoring and revising
your budget is key to**

Living within your means

Achieving your financial goals

Securing financial freedom!

Ways to meet your savings goals



DO NOT USE CHECK CASHING or PAYDAY LOAN STORES!

Ways to meet your savings goals

Save MORE

- Keep a budget and stick to it
- Pay yourself first
- Open a savings account
- Set up automatic transfers so it's easy to add to your savings
- Look into different job opportunities or additional income

Spend LESS

DO NOT USE CHECK CASHING or PAYDAY LOAN STORES!

Ways to meet your savings goals

Save MORE

- Keep a budget and stick to it
- Pay yourself first
- Open a savings account
- Set up automatic transfers so it's easy to add to your savings
- Look into different job opportunities or additional income

Spend LESS

- Carry only a little cash
- Use direct deposit
- Think long term, today's purchase can mess up tomorrow's plans.
- Buy only what you NEED
- Take a look at your monthly subscriptions (Netflix, Spotify, etc)

DO NOT USE CHECK CASHING or PAYDAY LOAN STORES!

Getting a part-time job can help you save!



15hrs/week at \$12/hr = \$180
x 52 weeks = \$9360

Saving a little on a regular basis can add up!

Amount Saved	Balance after 1 yr	Balance after 2 yrs
\$7/Week (\$1/day)	\$365	\$730
\$20/Paycheck (paid every 2 weeks)	\$520	\$1,040
\$100/Month (\$3.33/day or \$25/week)	\$1,200	\$2,400

Saving a little on a regular basis can add up!

Amount Saved	Balance after 1 yr	Balance after 2 yrs
\$7/Week (\$1/day)	\$365	\$730
\$20/Paycheck (paid every 2 weeks)	\$520	\$1,040
\$100/Month (\$3.33/day or \$25/week)	\$1,200	\$2,400

*This is the accumulated balance just from saving.
What if you also earn interest?*

Over time your money makes money...



Principal



Principal + Interest

Over time your money makes money...



Principal



The money you
save or invest

Principal + Interest



The money you earn
on your principal

...and the money you make in interest
makes more money.



Compound Interest

...and the money you make in interest
makes more money.



Compound Interest



The interest earned on
your principal and previous
interest earned, combined

Compound Interest

*You invest \$1,000 and don't add to it or touch it for 10 years.
How much will it grow without you doing anything at all?*

Year	Principal	Interest @ 8%	Principal plus interest
1	\$1,000	\$80	\$1,080
2	\$1,080	\$86	\$1,166
5	\$1,360	\$109	\$1,469
10	\$1,999	\$160	\$2,159

**There are different ways to save.
Do you think they affect how your money grows?**

There are different ways to save. Do you think they affect how your money grows?

Savings Account (2%) vs Investments (8%)

Monthly savings amount of \$200/month for 30 years



Savings Account

- Safe - Your money is insured
- Low rate of interest
- Access your money any time
- Purpose: short term goals and needs (ex: new furniture, taking a vacation, emergency fund)

Investments

- Risky - You can lose money
- Better chance of bigger returns
- Choose reputable companies, funds and bonds
- Purpose: Long term goals & needs (5+ years: house, retirement, etc.)
- Find an Investment Adviser when you're ready!

Video



Move mouse over video & click to play

Do you think you will invest
your money?

Why?

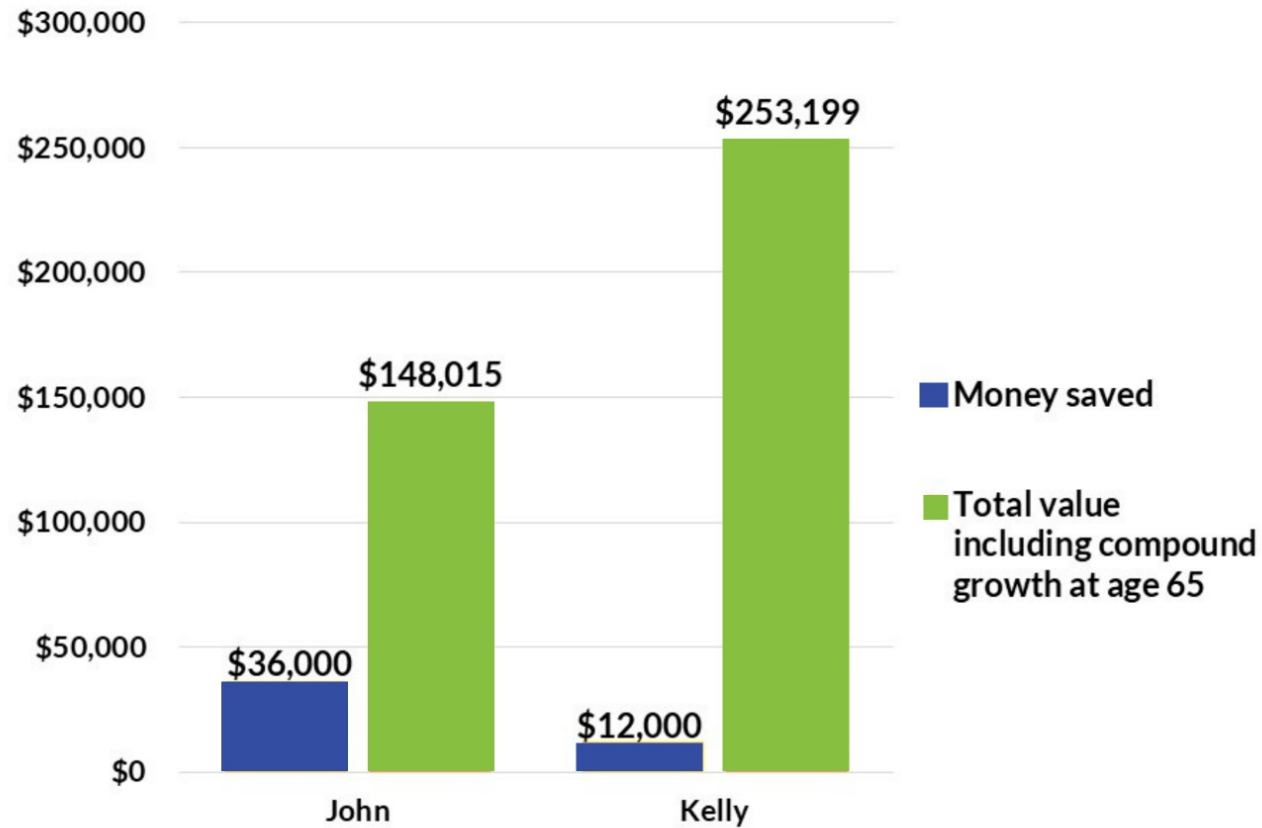


Benefits of Saving Early

John	Kelly
<ul style="list-style-type: none">• Starts at age 35	<ul style="list-style-type: none">• Starts at age 22
<ul style="list-style-type: none">• Saves \$100 per month for 30 years (\$36,000)	<ul style="list-style-type: none">• Saves \$100 per month for 10 years (\$12,000)

*The growth rate is 8% compounded annually.
Who will have more money at age 65?*

Savings with Interest





Go Do It Now!

Financial Issue	Best Practices to Help Manage Money Responsibly	My Financial To Do List
Paycheck and Taxes (if you have a job)	<input type="checkbox"/> I have opened checking and savings accounts. <input type="checkbox"/> Direct Deposit is set up with my account at a bank or credit union. <input type="checkbox"/> I review my earnings statement and understand my deductions.	<p style="color: green; font-size: 2em; transform: rotate(-15deg);">Create your action plan!</p>
Spending	<input type="checkbox"/> I track my expenses by using online banking tools, writing them down, or using my phone. <input type="checkbox"/> I understand how I spend my money on needs vs. wants.	
Budgeting	<input type="checkbox"/> I have a written budget and have set spending limits and a monthly savings goal. <input type="checkbox"/> I compare my monthly expenses to my planned budget to make sure I am on track to save.	
Saving	<input type="checkbox"/> I "Pay Myself First" each week or month and then spend. <input type="checkbox"/> I have set a savings goal for something I need or want to pay for in the next 1-2 years. My goal is to save \$ _____ to pay for _____ _____	
	The monthly amount I will save to accomplish this goal is \$ _____. <input type="checkbox"/> I have set up a retirement account to start saving early.	



Financial Issue	Best Practices to Help Manage Money Responsibly
Paycheck and Taxes (if you have a job)	<ul style="list-style-type: none"><input type="checkbox"/> I have opened checking and savings accounts.<input type="checkbox"/> Direct Deposit is set up with my account at a bank or credit union.<input type="checkbox"/> I review my earnings statement and understand my deductions.
Spending	<ul style="list-style-type: none"><input type="checkbox"/> I track my expenses by using online banking tools, writing them down, or using my phone.<input type="checkbox"/> I understand how I spend my money on needs vs. wants.
Budgeting	<ul style="list-style-type: none"><input type="checkbox"/> I have a written budget and have set spending limits and a monthly savings goal.

	<input type="checkbox"/> I understand how I spend my money on needs vs. wants.
Budgeting	<input type="checkbox"/> I have a written budget and have set spending limits and a monthly savings goal. <input type="checkbox"/> I compare my monthly expenses to my planned budget to make sure I am on track to save.
Saving	<input type="checkbox"/> I “Pay Myself First” each week or month and then spend. <input type="checkbox"/> I have set a savings goal for something I need or want to pay for in the next 1-2 years. My goal is to save \$_____ to pay for _____. The monthly amount I will save to accomplish this goal is \$_____. <input type="checkbox"/> I have set up a retirement account to start saving early.



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures



Questions?



Follow us on Facebook and Twitter!
@wesecurefutures