

Use the scripts below to act out the role play activity.

Then, flip the page over to find the questions that the whole group will answer together.

Loan Officer Script	Loan Applicant Scripts		
<i>Ask the question once and have each “applicant” answer BEFORE moving to the next question.</i>	<i>When the “loan officer” asks a question, answer it using the information below.</i>		
Student 1	Student 2	Student 3	Student 4
1. How many times have you applied for credit in the last 6 months?	None	1 time	1 time
2. Do you have any of the following entries listed on your credit report? <ul style="list-style-type: none"> • Bankruptcy • Serious Late Payment • Foreclosure • Tax Lien (you owe taxes to the government) 	No	Yes, from 6 months ago	No
3. How many of the following open or closed accounts are listed on your credit report? <ul style="list-style-type: none"> <li style="width: 50%;">• Auto Loans <li style="width: 50%;">• Mortgages <li style="width: 50%;">• Department store credit cards <li style="width: 50%;">• Student Loans <li style="width: 50%;">• Major Credit Cards <li style="width: 50%;">• Other Loans 	0	2 major credit cards 1 department store credit card	2 major credit cards
4. How old is your oldest active credit card, loan or mortgage?	I do not have an active account	3 years	3 years
5. What is your: <ul style="list-style-type: none"> • Total credit limit? • Total available balance of your open credit cards? 	\$0 \$0	\$5000 \$1000	\$7500 \$6750

Using your knowledge of all three applicants, answer the questions below with the whole group.

Who should get the loan?

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<p>A. Which loan applicant has which of these credit scores?</p> <ul style="list-style-type: none"> A. 766 B. 457 C. No Credit Score 			
<p>B. What is the primary factor(s) affecting each applicant's credit score?</p> <ul style="list-style-type: none"> A. Negative entries on their credit report, uses most of their available credit B. No credit history C. Everything points to a strong credit score 			
<p>C. What advice would you give each applicant?</p> <ul style="list-style-type: none"> A. Not much. Keep paying your bills and loan payments on time and don't borrow money to buy things you can't afford. B. Pay all bills on time, carry a lower balance from month to month and don't apply for additional credit until you have a higher credit score. C. Apply for a major credit card with a low credit limit. Have a trustworthy co-signor apply with you, open a secured credit card (use your savings as collateral) or apply for an auto loan (loan would be secured by your car). 			