





Money Smart Teens

Stronger Communities

## A ripple effect year

You are helping me help other people around me. And you probably don't realize it, but you are saving lives. -Dejah

#### Dear Friend,

Stories like these from our teens about the ripple, or butterfly, effect of SecureFutures financial literacy programs are eye-opening. More and more we hear that the teens in our program are not the only ones to benefit from our money smart lessons. Teens take what they learn and share it with parents, siblings, extended family, and friends, helping their families and community become financially wiser and stronger.

Although a recently passed state mandate recognizes the need for financial education in Wisconsin schools, our programs are more important than ever. In fact, a generous new donor has funded an additional program manager position so we can double our reach with Money Coach in the next year. And, we continue to seek new partners and ways to deliver content and encourage teen participation.

With these goals in mind, we're excited to launch our third financial literacy program – Money Path – made possible through the generosity of Bill Nasgovitz and Heartland Advisors. Money Path, which will include a web-based app, will meet teens where they "live" – with technology, and

show them how every decision they make today affects their financial success tomorrow.

Our goal for 2018-2019 is to reach 9,000 teens with our programs. With passionate, caring individuals and corporate partners like you, a stronger community is possible. We are grateful for all those who enable us to build teen financial confidence and show them how best to participate in the financial world in order to reach their goals.

Through teen financial education and empowerment – and the ripple effect to their family and friends – you are changing lives, and improving our community!

With gratitude,

**David Frieder**Chairperson

**Brenda Campbell**President and CEO



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## **Money Sense**

Since inception in 2006, Money Sense has provided thousands of teens with critial skills in banking, budgeting, credit and saving. This program would not be available to students if not for our volunteers. We are proud to have hundreds of business community volunteers that led the Money Sense lessons at more than 200 schools and community sites in Milwaukee, across Wisconsin and Chicago.

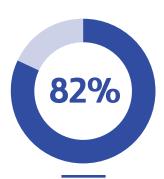
2017-2018 Year

**7,278** 111

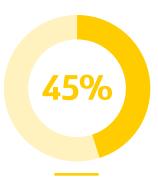
Students

Partner Sites





Feel better prepared to make financial decisions



Shared info learned with family and friends



Utilized savings and money management tips



Started saving/saved more



Stopped/decreased use of check cashing stores



Opened a savings account



**Warnings** against things to avoid; makes it easier to stay financially stable when I know what to look out for.

– Money Sense student at Carmen Southeast



The most helpful part of this course was credit because I want to be able to get loans with a good credit score.

- Money Sense student at Eastbrook





## **Money Coach**

Money Coach is our exclusive financial mentoring program that matches underserved teens with business community volunteers who coach them one on one as they put newly learned financial concepts into practice.

Money Coach provides both financial education as well as a caring and committed adult to guide teens' financial decision-making into adulthood.

## Money Coach by the Numbers

52 coaches

**229** 

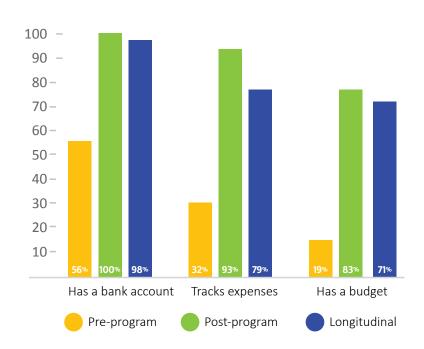
teens

partners (18 programs)

\$219,000+

scholarships earned since 2013

#### 5 Year Cumulative Outcomes





Pliked being able to get real advice from people who have experience.

– Valeria Orozco, Carmen High School

I liked the fact that I actually started saving money and tracking my expenses.

– Rozerricka Ruffin

I liked everything about Money Coach. I liked how we gained the knowledge to manage money at an early age before we enter the "real world". I also love the support we have from coaches. Even after the program, they will always be one phone call or text away.

- Elliyah Lock

66

I didn't even know tools like this existed. This knowledge is majorly important.

-STUDENT





This program meets the need to lessen the anxiety of making the right decision within life's many options by letting students try out some possible outcomes.

-EDUCATOR



It looks fantastic!
You are all doing
wonderful work,
our students are so
lucky to have you
on their side.

-EDUCATOR



# Introducing Money Path:

## a New Program in 2018-2019

Shows teens how their decisions today impact their tomorrow

Money Path is our newest innovation in equipping teens with the tools for financial freedom. Sponsored by Heartland Advisors Inc., this advanced financial learning software allows students to explore how decisions about college, career, budgeting, and saving will impact long-term goals and lifelong financial success.

Money Path centers on a cutting-edge web-based application with intuitive, step-by-step simulation allowing students to compare and contrast the effects of their choices after high school. Business community volunteers guide students through how to use the app and equip them with financial planning principles as they work toward the habits and goals that will secure their futures.











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## Eddie Nash has been all in from the very beginning

### 2017 Lloyd Levin Difference Maker

When Eddie Nash signed on as a volunteer in the Money Sense program, he did not just dip a toe in, he jumped in full force. In just one year, Nash logged nearly 25 hours presenting Money Sense lessons at Transitions High School, Eastbrook Academy, Employ Milwaukee, Brown Deer High School, the MPS Youth Summit event, as well as with teens in an internship program at We Energies.

"We are teaching young members of the community how not to be bound to debt and financial mismanagement. We encourage them to believe they can live better lives by practicing and adhering to the principles taught in Money Sense."

#### -EDDIE NASH

With that passion and dedication for teen financial literacy, SecureFutures is proud to announce Eddie Nash as the 2018 Lloyd Levin Difference Maker. The Difference Maker award is chosen by our organization's leadership to recognize one volunteer's exceptional commitment to teens in our community. Nash has been a We Energies team member for 26 years advancing from a power line mechanic to Operations Manager. In addition to time spent teaching Money Sense, he serves as the Associate Minister at the Way of the Cross Missionary Baptist Church, where he has been a member for 23 years. Carving out time for volunteering in the community is an important value for him and it shows. "It's truly a blessing for me to be able to help," he said.

"Eddie has the distinction of being the only SecureFutures volunteer to be invited to give the commencement address at one of our partner schools, said Kathy Weinberg-Kinsey, Volunteer Manager, SecureFutures.

"This is simply based on the admiration and respect he earned while presenting Money Sense."









## Volunteers (cont.)

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Shaneeka Kelly First Citizens Bank

Ann Kienast Old National Investments/LPL Financial

Thomas Kingston Insperity

Meghan Kinsella J.P. Morgan

MacArthur Kirksey I EY

Gregory Knott Associated Ban

Nick Knox III
Captain Save A Home LLC

Raymond Koepcke

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Stacy Leuty

Lloyd Levin American Fidelity Mortgage Services, Inc. Doug Lev

Elizabeth Lijewski Waukesha State Bank

Robert Loppnov Associated Banl

Margarita Madrigal Chavez PyraMax Bank

John Major American Deposit Managemen

Allison Malone Northwestern Mutual

Tameko Malone Northwestern Mutua

Sean Mannion Keane Consultants

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Erin McCarthy WaterStone Bank

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John McNally CollabNet, Inc.

luan Medina

Joel Michel OneAmerica

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## Wells Fargo: A champion of SecureFutures, financial literacy, and our community

### 2018 Difference Maker Organization Award Winner

Since 2009 Wells Fargo has supported the mission of SecureFutures. Through financial support and volunteerism, Wells Fargo is an invested partner committed to teen financial literacy and capability. SecureFutures is proud to name Wells Fargo as the 2018 Lloyd Levin Difference Maker organization.

The Wells Fargo financial investment in SecureFutures, and ultimately of teens in our community, has been through a variety of means, including program funding and sponsorship of our annual investment conference. The Wells Fargo investment to date totals more than \$130,000 – enough to support more than 2,500 of the students served in SecureFutures programs.

Wells Fargo is also a champion of our volunteer recruitment efforts and encourages employees to get involved and give back to the community. Since SecureFutures' program inception, 68 Wells Fargo volunteers have been involved, and during the 2017-2018 year, SecureFutures benefited from 31 active volunteers from Wells Fargo.

Michael Thelen

Robert W Baird

Jennifer Stillman

Robert Stoehr



"Financial literacy is a key area of focus for Wells Fargo. We are proud to support SecureFutures because we see the impact that it makes with the teens and our community."

#### -PETE SYSLACK.

Defined Contribution Practice Leader, Institutional Client Services

#### **Wells Fargo Asset Management**

The award is chosen by organization leadership to recognize one organization's exceptional commitment to our teen financial empowerment mission and vision.

"SecureFutures needs both financial and volunteer resources to empower teens with financial capability, and Wells Fargo is a strong and committed partner," said Brenda Campbell, President and CEO, SecureFutures. Campbell said she is "proud and honored" to have Wells Fargo executive representation on the board of directors and advisory council. Pete Syslack has served on the board since 2016, and currently serves as an officer, and Ann Miletti has served on the advisory council since 2012.

Artia Williams

First Citizens Bank/BestBank

Rebecca Sherman	Kyle Stone	Suzanne Thomas	Maxwell Vos	Britt Wegner	Robert Wilson
Live It To Learn It, Inc.	UFS	First Bank Financial Centre		Gimbel, Reilly, Guerin & Brown	Wilson CFO
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			MGIC		3
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Wired Properties	Park Bank	CUNA Mutual Group	Angela Webb	Speak Life Motivation	
·		•	WEC Energy Group (We	·	
Angela Stenklyft	Amanda Taylor	Shannon Vetting	Energies)	Nicole Willette	
Robert W Baird	SJA Financial Advisory	-	•	Franklin Energy	

Chiia Weber Tri City National Bank

Jeffrey Victor

Eileen Voigt

Wells Fargo Asset Management

## 10 Years, \$1.7 million raised

## 10th annual Investment Conference delivers record support

The annual SecureFutures Investment Conference was held May 17, 2018 at the Hyatt Regency Milwaukee. The conference was attended by 576 individuals and produced record-breaking net revenue of more than \$302,000.

In keeping with our tradition of outstanding keynote speakers, David Herro, a Chicago-based investor with Wisconsin ties, headlined the conference. Event Emcee Joe Schlidt hosted an informal interview with Herro, who shared lessons learned and his investing and market insights. Insight included:

Inactive management is one of the biggest causes of failure.

"You have to be prepared to be unpopular with clients. They're paying you to make a sound decision for them, and you have to stick to it."

-David Herro, Partner, Deputy Chairman, Portfolio Manager and CIO of Harris Associates



Be a patient investor both on the upside and the downside.

You don't ever want to worry what an economic slowdown will do to a company. If it has to raise money, it's not going to be a good curve.

The conference proceeds will enable SecureFutures to help more than 6,500 teens in the region improve their financial capability by providing them the tools to participate and be confident moving forward in the financial world. BMO led as the Premier Sponsor of the event. Wayne Breitbarth, nationally known author and speaker, made a special plea for attendees to support the SecureFutures Money Coach scholarship fund to benefit underserved teens and "change lives."

Before Herro's keynote, six speakers shared investment ideas in a panel format. Conference cochair and board director Mike Kelly asked questions of an "emerging manager" panel, including Larissa Herczeg, Scott Kimball, and Michael Underhill. Bob Bukowski, SecureFutures advisory council member, led a conversation with an "alumni" panel of former conference speakers Rick Lane, Ignatius Smetek, and John Thompson.

Our sincere appreciation to our premier sponsor, BMO, and all speakers, sponsors and attendees for once again helping us with our mission to help teens become money smart and life smart!

The 11th annual Investment Conference will be held on May 14, 2019.

securefuturesconference.com

## **Sponsors**

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## **Speakers**

**Keynote: David Herro, Harris Associates** 

#### **ALUMNI PANEL**

**Rick Lane**Broadview Advisors

Ignatius Smetek
Arcataur Capital Management

John Thompson Vilas Capital Management

#### **EMERGING MANAGER PANEL**

Larissa Herczeg
Oak Street Real Estate Capital

**Scott Kimball** 

BMO Global Asset Management

#### Michael Underhill

Capital Innovations

SecureFutures thanks BMO, Premier Sponsor of the 2018 Investment Conference, for their incredible generosity in helping Wisconsin teens become "money smart."



BMO Wealth Management BMO Global Asset Management







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Michael Gosman **Donald Grande** 

Michael Green Andy Gronik

Debbi Grossman Robert Haddock

Carolyn Handler Art Harrington

David Heinv

**Brandon Henak** Barbara Herbst

**David Hermanny** Joe Hickey

Jeremy Hillenbrand

Eli Howayeck Joel Huffman

James and Laura Hyland Ann Jacobs

Greg Janssen Scott Joers

Dick Kahn Jody Kaufman Loewenstein

Julie Kelley Mary Kempf

Michael Kennedy Henry and

Ioan Kerns Scott Kimball

Joan Klimpel Mike Klinker Todd Klumb

Peter Koleske Thomas Koplin

Jason Kohout

Eric & Lucy Korbitz

Anthony Krausen

Richard and Mary Krauthoefer Andrew Krei

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Kristi Leswing

Brian and Amy Lucareli

Casev Lura Salvatore Machi

John Maddente

Leslie Malicki

David Mancl Rob Manegold

Michael Mann

Susan Martin **Judith Martinez** 

Jason Martone Mark Meier

Michele Meier Chris Merker

Carl Meyer

James Miller Thomas Miller

Elmer Moore Lora Murray

Rebecca Murray Ann and Laird Myrold

Tyler Neenan

**Brandon Nelson** David Ness

Matt Nitka **Christopher Noyes** 

Brian and Lea O'Day

Carisa Oppermann

Nikolav Panchev

Andrea Pasqualetto Pratik Patel

William Pauly

David Perrigo

Craig Peterman **Brittany Peters** 

Lynn Petzold David Powell

Carev Provan Yulie Qiao

Fred Raasch Paul Ramus

Jason Rector Andrew Rehorst

William Rogalinski

Rich Rokus Kay Rorabeck

Manuel Rosado

Jerry Rossi Ronald Sadoff

Jennifer San Fillippo

Casey Sambs

Stephanie Sargent

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Elizabeth Schroeder
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Benjamin Wedro
Jim Wenzler
Cheryl Werner
Corbin Weyer

Jay Wigdale Tina Wisialowski Lee and Carol Wolcott Jeffrey Wozniak Jeff Young Athanasia Zavakos Joe Zidanic Mark Ziehr

## 2017-2018 Education Partners

### Milwaukee Public Schools (MPS) & Affiliated Schools

Assata High School

Audubon Technology & Communications Center High School

Bradley Tech High School

Carmen High School of Science & Technology - Northwest

Carmen High School of Science & Technology - South

Carmen High School of Science & Technology - Southeast

**Grandview High School** 

James E Groppi High School

**Hmong American Peace Academy** 

James Madison Academic Campus

Lad Lake Synergy South

MacDowell Montessori

Milwaukee Community Cyber High School (MC2)

Milwaukee Marshall High School

NOVA-Northwest Opportunities Vocational Academy

Project STAY

Pulaski High School

Riverside University High School

Ronald Reagan College Preparatory High School

**Rufus King International School** 

South Division High School

Transition High School

Washington High School of Information Technology

#### Milwaukee Choice/ Charter Schools

Cross Trainers Academy
Destiny High School
Dominican High School

Eastbrook Academy

El Puente High School

**HOPE Christian High School** 

Messmer High School

Milwaukee Academy of Science

Milwaukee Collegiate Academy

Pius XI High School

St. Anthony High School

St. Joan Antida High School

### Other Wisconsin Schools

Appleton West High School

Beloit Memorial High School

Brown Deer High School

Burlington High School

Catalyst Academy

**Connects Learning Center** 

Cornell Middle/High School

Denmark Community School

**Dodgeland High School** 

Franklin High School

Germantown High School

GPS Education Partners: Badger (Peshtigo) Bradley Corp (Menomonee Falls)

**Hustisford High School** 

Kettle Moraine High School

Robert M. LaFollette High School (Madison)

McKinley Academy & Manitowoc County Charter School

Menasha High School

Mount Horeb High School

Nathan Hale High School

New Horizons Charter School (Shorewood)

Nicolet High School

Norris Academy

Pardeeville High School

Pewaukee High School

Port Washington High School

Prairie Phoenix Academy (Sun Prairie)

**Quest Program** 

(Menomonee Falls School District)

Racine Park High School

**Shorewood High School** 

South Milwaukee High School

Waterford Union High School

Waukesha East Alternative School

Waukesha South High School

West Allis Central High School

West Allis-West Milwaukee/Shared Journeys Charter School

Whitnall High School

#### Student/Community Groups

AmeriCorp-Youthbuild Program

Beloit Fresh Start - CAI Pathways Center

City of Milwaukee Earn and Learn Program

Cream City Conservation & Consulting: Escuela Verde

**River Revitalization Foundation** 

Cream Skills, Inc.

**Employ Milwaukee** 

Goodman Community Center (Madison)

Ho Chunk Nation

Homeschool Co-Opportunities (Green Bay)

Journey Forward Conference (MPS)

Lead2Change

Lighthouse Youth Center - Havenswood

MC3 Training Program (organized by WRTP/Big Step, MATC, MPS & Milwaukee Bucks)

Milwaukee Job Corps

Milwaukee LGBT Community Center

Milwaukee Public Library- Teen Internship Program

Milwaukee Urban League

MPS REC (ArtWorks, Playgrounds /Community Centers)

Neighborhood House Milwaukee

Neu-Life

Pathways Milwaukee

PEARLS for Teen Girls

Portal Inc.

Project Excel

Social Development Commission

St. Charles Youth & Family Center

Teens Grow Greens

Upward Bound UWM Math and Science

United Community Center

**Urban Underground** 

Vel R. Phillips Juvenile Justice Center

Waukesha State Bank community event

WE Energies

WI Women's Business Initiative Corp.

Youth as Resources - United Way of Racine County

#### Illinois High Schools

CircEsteem (Chicago)

Gary Comer Youth Center (Chicago)

Girl Forward (Chicago)

Muchin College Prep (Chicago)

Waukegan High School

## 2017-2018

## Leadership and Staff

## **Board Members**

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**David Frieder** 

US Bank

#### **Vice Chair**

Sara Walker BMO Private Bank

#### Secretary

Rebecca Neumann UW-Milwaukee

**Wayne Breitbarth** 

**Brenda Campbell** 

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Heartland Advisors Inc.

#### Jeremy Cain

Crash Course Driver Education Center., LLC

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Godfrey & Kahn, S.C.

#### Mike Conmey

Northwestern Mutual

#### Pam Evason

Windermere Wealth Advisors

#### Mike Kelly

**UBS Financial** 

#### Lloyd Levin

American Fidelity Mortgage Services

#### Patrick McDonough

Milwaukee Bucks LLC

#### Treasurer

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#### **President and CEO**

SecureFutures

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**Christine Smyth** 

**Nathan Stading** 

BMO Global Asset

Management

Peter Syslack

**Janet Tierney** 

Tierney Grey

Wells Fargo Funds

## **Advisory Council**

#### **Wendy Baumann**

**WWBIC** 

#### **Nicole Best**

Heartland Advisors

#### **Bert Bilsky**

**ANON Charitable Trust** 

#### Robert Bukowski

Alpha Investment Consulting Group

#### **Andrew Burish**

The Burish Group UBS Financial Services, Inc.

#### **Marina Carlson**

Community member

#### Eric Christophersen

Northwestern Mutual Wealth

#### Lori Craig

PNC Wealth Management

#### **Fred Croen**

Retired Attorney

#### **Curt Culver**

Mortgage Guaranty Insurance Corp.

#### Michael Falbo

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WaterStone Bank

#### Dr. Eve Hall

Milwaukee Urban League

#### Nina Johnson

Associated Bank

#### **Gerald Levy**

Community member

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Wisc. Dept. of Financial Institutions

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Godfrey & Kahn, s.c.

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Wells Capital Management

#### William Nasgovitz

Heartland Advisors, Inc.

#### **Keith Posley**

Milwaukee Public Schools

#### William Priebe

Geneva Capital Management

#### Mark Sain

Milwaukee School Board Director-Office of Board Governance

#### Michael Sattell

Jewish Home & Care Center

#### Joe Schlidt

Godfrey & Kahn, s.c.

#### **Howard Schnoll**

RBC Wealth Management

#### Mary Ellen Stanek

Robert W. Baird

#### **Dan Tranchita**

Robert W. Baird

#### Les Weil

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#### Ray Wilson

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#### Felecia Fluker

**Program Associate** felecia@securefutures.org

# 2017-2018 **Financials**

Assets	2017-2018
Cash	\$658,757
Pledges receivable	\$36,150
Fixed assets	\$79,781
Less depreciation	\$60,145
Total Assets	\$730,223

### Liabilities and Net Assets

Total Liabilities & Net Assets	\$730 223
Temporarily restricted net assets	\$82,290
Unrestricted net assets	\$609,817
Accrued expenses	\$15,445
Accrued salaries and wages	\$19,782
Accounts Payable	\$2,889

Gross Revenue	
Corporate contributions	\$140,476
Foundation contributions	\$148,945
Individual donations	\$333,313
Special events	\$332,426
In-kind contributions	\$48,679
Interest income	\$947
Revenue	\$1,004,786

Expenses	
Program Services	\$690,359
Administration	\$127,456
Development	\$169,754
Total Expenses	\$987,569
Change in Net Assets	\$17,217
Net assets at Beginning of Year	\$647,890
Net Assets at End of Year	\$692,107

### Revenue Sources

33% Individual 33% Event

15% 14% 5%

Foundation Corporate In-Kind



## **Our Mission**

Provide financial literacy programs and resources that empower students to make sound financial decisions

## **Our Vision**

Build strong communities where students and their families make informed financial decisions and take control of their financial future









